



## **OUR MISSION**

To provide individuals and families with advocacy and services that meet their basic needs so they may live in dignity.

## **OUR VISION**

A community in which each person envisions a future with hope.







You can learn more about our programs and services by visiting our website at communityadvocates.net.

To follow us on please visit facebook.com/CommunityAdvocatesMilwaukee.

Thank you for your interest in our work!

### **OUR MESSAGE TO YOU**

#### Greetings.

We hope this finds you in continued good health and we thank you for your interest in and support of Community Advocates.

During 2021, Community Advocates and our dedicated Board members, staff, and volunteers doubled down on the commitment to our mission to help meet the unprecedented needs in our community. Over 100,000 people reached out to us for help, assistance, and support, which represented the most individuals and families served in a single year by our organization.

Year two of the pandemic continued to affect each of us in some areas of our lives and, as you know, our consumers already faced increased challenges to maintain their housing, utilities, and other basic needs prior to the pandemic.

One of our priorities during 2021 was to help individuals and families keep current on their rent to stay in their homes and avoid evictions. Our Housing Department and the Milwaukee Rental Housing Resource Center collaborative processed thousands of housing applications and provided emergency rent and security deposit assistance to keep men, women, and children safely and stably housed. In addition, thousands of other individuals and families received utility assistance, disability advocacy, mental health support, substance use disorder treatment, permanent supportive housing, comprehensive domestic violence services, and free career appropriate clothing to those entering or returning to the workforce. Finally, our Public Policy Institute staff built on the lessons of the pandemic to utilize their expertise to help those who face structural and systemic barriers to good health and personal and family stability.

We hope that you will take some time to read through this report to learn more about the impact of each of our programs and services. Thank you for being among our many friends and partners who have continued to support our mission and the well-being of our community. Take care and be well.

With our gratitude,

Andi Mallmann-Elliott Chief Executive Officer

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Jodi Wire President

Board of Directors



President

Board of Directors

Andi Mallmann-Elliott

Chief Executive Officer

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

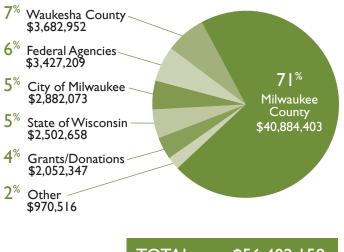
Years Ended December 31, 2021 and 2020

| ASSETS  |   |  |
|---|---|--|
|   | 2021  | 2020   |
| Current assets:   |   |  |
| Cash and cash equivalents Investments Receivables: Grants Pledges - Current portion Prepaid expenses and deposits | \$7,983,432<br>-<br>2,947,775<br>151,459<br>132,944 | \$5,046,425<br>-<br>2,753,568<br>151,459<br>80,091 |
| Total current assets  | 11,215,610  | 8,031,543  |
| Restricted assets:  |   |  |
| Restricted cash - Client trust  | 185,242   | 161,257  |
| Total restricted assets   | 185,242   | 104,309  |
| Property and equipment:   |   |  |
| Land, buildings and improvements<br>Furniture and equipment<br>Vehicle  | 9,973,823<br>1,050,096<br>39,872                    | 9,966,191<br>975,716<br>39,872                     |
| Total property and equipment<br>Less accumulated depreciation   | 10,063,791<br>5,069,637                             | 10,981,779<br>4,804,186                            |
| Property and equipment - Net  | 5,994,154   | 6,177,593  |
| Other assets:   |   |  |
| Notes Receivable<br>Investments   | 728,850<br>42,512                                   | 686,925  |
| Total other assets  | 771,362   | 686,925  |
| TOTAL ASSETS  | \$18,166,368  | \$15,057,318                                       |

| LIABILITIES AND   | NET A                                 | ASSETS               |
|---|---------------------------------------|----------------------|
|   | 2021                                  | 2020                 |
| Current liabilities:  |                                       |                      |
| Current portion of notes payable<br>Accounts payable<br>Accrued payroll and | \$221,037<br>618,861                  | \$210,106<br>828,464 |
| related liabilities   | 566,339                               | 469,281              |
| Grant advance liability   | 7,754,361                             | 4,019,885            |
| Agency funds  | 15,432                                | 26,616               |
| Other accrued expenses  | 9,994                                 | 15,765               |
| Total current liabilities   | 9,186,024                             | 5,570,117            |
| Client trust payable  | 188,876                               | 164,892              |
| Long-term liabilities:  |                                       |                      |
| Notes payable,<br>less current portion                                      | 2,493,131                             | 2,714,476            |
| Total long-term liabilities   | 2,493,131                             | 2,714,476            |
| Total liabilities   | 11,868,031                            | 8,449,485            |
| Net assets:   |                                       |                      |
| Unrestricted  | 4,642,370                             | 4,448,665            |
| Temporarily restricted  | 1,655,967                             | 2,159,168            |
| Total net assets  | 6,298,337                             | 6,607,833            |
| TOTAL LIABILITIES & NET ASSETS  | \$18,166,368                          | \$15,057,318         |
|   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                      |

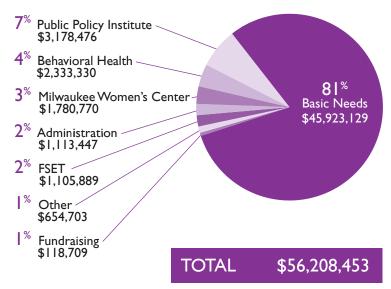
### **FUNDING**

#### WHERE FUNDS COME FROM



TOTAL \$56,402,158

#### WHAT FUNDS PAY FOR



(Please see pp. 15-27 for additional financial information.)

## 2021 MAJOR REVENUE SOURCES

#### **FEDERAL**

- Department of Health & Human Services Substance Abuse & Mental Health Services Administration
- Department of Homeland Security/Federal Emergency Management Agency
- Department of Housing & Urban Development

#### STATE OF WISCONSIN

- Department of Administration Division of Energy, Housing and Community Resources
- Department of Children and Families
- Department of Health Services

#### MILWAUKEE COUNTY

- Department of Child Support Services
- Department of Health & Human Services Aging & Disability Services
- Department of Health & Human Services Behavioral Health Services
- Department of Health & Human Services Director's Office/ Management Services
- Department of Health & Human Services Housing Services

#### **CITY OF MILWAUKEE**

- Department of Administration Community Development Grants Administration
- Department of Neighborhood Services
- Milwaukee Health Department

#### PUBLIC, PRIVATE, & CORPORATE CONTRACTS

- Bader Philanthropies, Inc.
- **Brady Corporation**
- Children's Community Health Plan
- Direct Supply
- Greater Milwaukee Foundation
- Hunger Task Force
- Kenosha County Department of Human Services
- Managed Health Services
- Charles R. O'Malley Charitable Trust
- Siemer Institute
- United Way of Greater Milwaukee & Waukesha County
- We Energies
- Wisconsin Partnership Program
- Joseph and Vera Zilber Charitable Foundation, Inc.





















### **BASIC NEEDS**



During 2021, the Basic Needs Division served **99,096** individuals and their families.

Comprehensive Housing Programs provide case management, advocacy, relocation services, and financial assistance to reduce the risk of homelessness for individuals and families who are low-income and vulnerable to becoming homeless.

- **28,567** households received assistance and referrals through the Milwaukee Rental Housing Resource Center Rent Help Line to resolve tenant/landlord issues to sustain housing.
- **4,721** households received temporary rental assistance to maintain stable housing.
- **9,200** landlords were engaged with information on emergency rental assistance and eviction diversion prevention tools through the Milwaukee Rental Housing Resource Center.
- **320** adults and **850** children received intensive case management services and support to increase housing stability, school stability, and financial stability.

#### **MARCUS**

attendees at Black Arts Fest MKE.

A single father of two young sons, Marcus reached out to our Housing Department in September because he had fallen behind on his rent and his landlord was threatening to initiate eviction proceedings. Due to the pandemic, Marcus' hours at his place of employment were reduced and he was unable to keep current on his rent while trying to feed his family and pay other monthly bills. After completing the application for rent assistance and providing all of the necessary documentation, he was assigned a Case Manager to access emergency rent assistance, including paying the rental arrears. The Housing Department team also provided information, resources, and mediation assistance to Marcus' landlord to confirm that his rent would be paid. Marcus was relieved to learn that he would be able to stay in his home with his family. After several weeks, our Housing Department was able to cut a check directly to Marcus' landlord to keep him current on his rent. Once his employer resumed his full-time work hours, he felt more confident that he could maintain his housing and other monthly obligations. Marcus was very grateful for the assistance he received from the Housing Department.

**8,787** families received information through the general Housing Department Help Line to address tenant/landlord concerns to maintain their housing.

**Utilities Programs** help low-income individuals and families avoid service interruption and disconnection.

- **33,585** Energy Assistance applications were processed to provide needed financial assistance and payment plans for these families to maintain their utilities.
- **12,558** individuals completed Crisis applications to prevent disconnection or have their utilities restored.

**Disability Advocacy Programs** provide SSI/SSDI application assistance to individuals with disabilities and protective payee services to individuals and families needing help managing their finances.

- **396** consumers received assistance with filing for SSI/SSDI benefits.
- I I 2 individuals with disabling conditions received protective payee and financial management services.

### BEHAVIORAL HEALTH SERVICES

374 individuals received support through the Behavioral Health Services Division in 2021.

Autumn West Safe Haven is a low-barrier housing refuge for individuals who are currently homeless and experiencing severe and persistent mental health challenges. This program is an alternative to emergency shelter and designed to provide safe, short-term housing along with supportive services for residents as they transition out of homelessness. Autumn West embraces Housing First and Harm Reduction principles.

Of the 44 individuals served by the Autumn West Safe Haven, 77% were safely and stably housed at Autumn West or moved on to a permanent housing setting by the end of the year. The average length of stay for those in the program was 263 days. Additionally, 66% of clients maintained or increased their total income as of the end of the year or upon exiting the program.

The Homeless Outreach Program (HOP) provides personcentered, housing-focused outreach and engagement to individuals with mental illness and other disabilities who are living on the streets or other places not meant for human habitation. Clients are assessed by clinicians and advocates and are provided services to assist them in stabilizing their mental and physical health and homeless situations.

During 2021, HOP served 230 men and women.

Project Bridge/Autumn West Permanent Housing Program
Founded in 2007, this Housing First program provides immediate
access to safe and affordable housing to 100 Milwaukee residents
who have been identified as chronically homeless and living with
a disability. The program provides case management services that
employ up-to-date best practices such as Trauma-Informed Care,
Motivational Interviewing, and Harm Reduction to help program
participants achieve housing stability. 63% of program participants
reported more than one disabling/health condition at program
entry and the average length of stay for those in the program was
2,066 days. 91% of all individuals served were safely and stably
housed by the end of the year.



#### **JENNIFER**

Due to suffering from several mental health concerns and addiction issues, Jennifer ended up experiencing homelessness for more than a year. She bounced between staying at several emergency shelters until she entered Pathways, which provides safe haven through Milwaukee County. At Pathways, she had difficulty adjusting to her fellow residents and staff. In May, she was referred to Autumn West Safe Haven to help her address and stabilize her mental and physical health. When she arrived at Autumn West she wasn't taking any medications and was dealing with severe substance abuse. Over the next six months, Jennifer worked closely with Autumn West's Care Coordinator and Resident Managers to access medication management, substance use disorder treatment, weekly therapy, and case management to address her needs. In October, our Care Coordinator assisted Jennifer with securing a permanent apartment through our Project Bridge program. She was very appreciative of all of the help and support she received at Autumn West.



### **PUBLIC POLICY INSTITUTE**

Community Advocates formed the Public Policy Institute (PPI) in 2008 to address the root causes of poverty so that we could prevent clients from ever needing our services. Throughout 2021, PPI policy and prevention staff built on the lessons of the pandemic to utilize their expertise to help those who face structural and systemic barriers to good health and personal and family stability.

PPI's 2021 Policy and Advocacy Work:

Community Advocates Public Policy Institute targets poverty by:

- Advising on and supporting smart, nonpartisan changes to public policies to remove structural and systemic barriers to success
- Advocating for upstream public health efforts to foster resilience and well-being among people living on low incomes to increase wellness and personal and career satisfaction



In 2021, the Public Policy Institute:

- Engaged diverse national, state and local partners to address rental housing, subsidized employment, reentry, tax policy, and child abuse and neglect
- Coordinated the Healthy Housing Initiative, Milwaukee Reentry Council, the Milwaukee Transitional Jobs Collaborative, and the Milwaukee Child Abuse Prevention Services Public Policy Committee
- Influenced federal tax credit and workforce legislation
- Connected health outcomes to rental housing policies, practices, and conditions
- Publicized the COVID-related federal investments in Economic Impact Payments, supplementary Unemployment Insurance, and the Child Tax Credit
- Brought together 60 experts from across the country to address how best to design and administer periodic payment of the Earned Income and Child Tax Credits
- Served on Milwaukee's City/County Task Force on Climate and Economic Equity, helping to ensure that climate change solutions address environmental and economic inequality
- Produced, in conjunction with the Georgetown Center on Poverty and Inequality, a "Lessons of the New Hope Project" brief on evidence-based lessons for reducing poverty
- Partnered on an Employment and Resource Fair for workers facing barriers to good jobs, including justice system involvement
- Linked trauma-informed services to workforce training and reentry
- Helped to address Milwaukee's lead crisis through creative workforce solutions and community engagement

#### PPI's 2021 Prevention Work:

As part of Community Advocates Public Policy Institute's focus on preventing and ending poverty, we target one of the root causes (and results) of lack of income and connectedness: substance misuse. Our Prevention Team looks at the "upstream" factors that can lead to substance misuse to try to prevent it from ever taking hold.

PPI prevents substance misuse by:

- Organizing coalitions and projects including the Alliance for Wisconsin Youth Southeast Region, Brighter Futures Initiative-Milwaukee, City of Milwaukee Tobacco-Free Alliance, 53206 Drug Free Communities Project, Mental Health Awareness Training, Milwaukee County Substance Abuse Prevention coalition (MCSAP), Stay Strong Milwaukee, and Strategic Prevention Framework-Partnership for Success
- Providing resources to vulnerable individuals to protect their health and safety
- Targeting entire communities that show a higher level of unhealthy activities or environments, through social media, billboards, and public service announcements
- Participating in coalitions made up of diverse, allied organizations to broaden community engagement
- Distributing grant awards and providing training and support to local organizations

Our 2021 prevention work included:

- Prevention activities conducted by MCSAP, which reached 34,000 individuals online and in person, with 15,000 materials distributed
- Sponsoring anti-vaping messaging during a Green Bay Packers playoff game and on local bus shelters, which generated more than 27 million impressions
- Engaging the community at nine high school football games that were broadcast on CW18/my24, generating 1.7 million impressions
- Creating a video series of nonalcoholic mocktail recipes for social media, which reached 7,000 people
- Organizing an Overdose Awareness Day Memorial and Resource Fair in Zeidler Park
- Engaging 1,145 Milwaukee youth in the PPI-administered Brighter Futures Initiative and Stay Strong MKE program through the Botvin LifeSkills curriculum
- Assessing more than 200 stores in Milwaukee County for their alcohol, tobacco, and vaping sales and marketing strategies
- Hosting Prevention Connection every Monday, Wednesday, and Friday with emerging youth leaders in Amani and Lindsay Heights to discuss the realities of youth using drugs and alcohol
- Community Advocates welcomed a special guest in July 2021 Congresswoman Gwen Moore, who announced that she would reintroduce the Worker Relief and Credit Reform Act, which would provide more financial support for students and caregivers. Community Advocates' Public Policy Institute Senior Policy Advocate Julie Kerksick was among the speakers, and our Heart & Sol mural by Mauricio Ramirez provided the perfect

backdrop for the event.

- Partnering on the Retailer and Community Education Event to educate convenience store owners about Tobacco 21 and current data on youth using tobacco products
- Partnering on the third LGBTQ+ Youth Substance Use Prevention Summit to link LGBTQ+ youth with allied adults and resources, which featured performances by Melee McQueen, Jaclyn Jill, Lola Rome, and Flowers 4 Ever
- Hosting workshops and discussions on media literacy, project logic models, Delta-8, Whip-Its, drug trends and identification, local substance use resources, and Fetal Alcohol Spectrum Disorder
- Creating a Youth Social Media Influencer Camp for emerging leaders
- Offering no-cost workshops on adult and youth Mental Health First Aid, suicide prevention, Mindful Gratitude, and substance use and trauma





### MILWAUKEE WOMEN'S CENTER

During 2021, the Milwaukee Women's Center Division served 1,025 individuals.

173 adults and 128 children received emergency transportation, safe housing, support, and comprehensive domestic violence services through the Milwaukee Women's Center Emergency Shelter.

III low-income women and men and I65 children experiencing homelessness received shelter and assistance through the Family Support Center.

The Older Abused Women's Program provided support, advocacy, and personalized services to 84 women age 50 and older who were abused physically, emotionally, and/or financially by their spouses, partners, adult children or older grandchildren. More than 90% of program participants prepared a safety plan and many of those who were in Shelter participated in small Domestic Violence support groups. For those not in Shelter, services were provided over the phone and through video conferencing.

The Nevermore Program educates and rehabilitates men who exhibit abusive and controlling behaviors in their intimate/family relationships. Of the 148 men who began batterers' prevention and intervention education, 129 (87%) successfully completed the program.

61 men learned how to become better dads and role models through their enrollment in the FIRE Program. 53 (86%) successfully completed the program. This program uses group workshops plus individualized support to help men develop their financial outlook, parenting skills, and healthy relationships.

34 women received intensive, outpatient treatment through the POWER Program to overcome substance use disorders.

29 men and women received outpatient substance use disorder treatment through the Family Intervention Program, which provides treatment and support to African American and Latino families.

The Bottomless Closet provided career appropriate free clothing to support 60 women and 32 men who were seeking employment opportunities.



substance use treatment counselors attended MCSAP's Overdose Awareness Day Memorial Event on August 3 I st and connected with concerned community members. Each day they work to help Milwaukee residents who are coping with substance use disorder and other mental health issues.

#### **ALICIA**

A 32 year-old mother to an adolescent daughter, Alicia was in fear for her life after her boyfriend physically, emotionally, and verbally abused her. She reported that his abusive and controlling behaviors started to escalate after he was fired from his job. Having grown up in an abusive household as a child, Alicia knew she had to do something to protect herself and her daughter. She was referred to the Milwaukee Women's Center's Emergency Shelter after calling 2-1-1. Alicia spoke with one of our 24-Hour Crisis Line advocates and was provided with information and emergency transportation to safely leave the abusive relationship. Once she settled in at the Shelter, she worked with a Case Manager to address her safety planning, housing, employment/income, and other needs. She attended support groups to address domestic violence, healthy parenting, and mental health/substance use disorder treatment. Her daughter participated in the Shelter's Children Program, a trauma-informed program to help the youngest victims of domestic violence. After being in Shelter for more than 60 days, she transitioned to her own safe, stable housing and elected to receive aftercare services to maintain safety and housing. Alicia and her daughter are on the road to building safe and independent lives free from violence.

### Thank you for supporting our mission and community!

#### \$100,000 and above

United Way of Greater Milwaukee & Waukesha County Joseph and Vera Zilber Charitable Foundation

#### \$10,000 to \$99,999

American Family Insurance Dreams Foundation, Inc. Anonymous Bader Philanthropies, Inc.

Brady Corporation Foundation Brewers Community Foundation, Inc.

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Felcenera Charitable Fund at the East Bay Comm. Fdn.

Bryan & Rebecca House

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We Energies Foundation

#### \$5,000 to \$9,999

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Batzner Family Fund

Thomas & Mary Belle Chatton

Direct Supply Foundation

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Ms. Mary Beth Whalen



A big thank you goes out to Molly Maid of East Metro Milwaukee and Racine, who presented this big check to the Milwaukee Women's Center! Molly Maid has always taken extra care to look out for the individuals and families we serve. We appreciate their ongoing support and generosity!



Our heartfelt gratitude goes out to Café Hollander and their diners for donating 150 coats for our consumers! These coats are needed and appreciated and help to keep those in our programs warm and comfortable! On behalf of those we serve, thank you for your thoughtful donations!

#### \$1,000 to \$2,499

AF Technical Resources Advocate Aurora Health The American Gift Fund Bader Rutter Ms. Mary Bailen

Bank Five Nine Mr. Brit Bathurst

Ms. Angela Bayne

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Mr.Timothy Edwards

While the pandemic continued to interrupt our in-person volunteer opportunities, we were pleased to welcome back individual volunteers during the last quarter of the year. During 2021, 90 volunteers donated a total of 559 hours across our programs and services. Special thanks to those who volunteered in-person, prepared and delivered meals to our guests in Shelter and Safe Haven, and organized and collected in-kind donations for our consumers. We are grateful for your involvement!



Ms. Sherri Jasinski Mr. Jeff M. Jensen Lauren Jewell Ms. Cheryl Johnson Tracy T. Johnson Johnson Keland Management Inc. Ms. Cecily Johnston Tezra Jones Ms. Karen Jossi Mrs. Marjorie Jothen Ms. Darlene Kadlec Ms. Lisa Kaiser Ms. Fran Kaplan Ms. Jeri Kavanaugh Ms. Bethany Kelly Ms. Julie Kerksick Ms. Claire Kiefer Ms. Jill Kleinschmidt Kevin & Elizabeth Klink Mr. Frederick Kluhsman Mr. Uwe Koch Mr. William Koller Avery Koosmann Ms. Maureen Kornacki Ms. Dawn Kruger Ms. Julie Kuehl Jesse Laeuchli Ms. Alexandra Larsen Ms. Debbie Laufer Mr. Brendan Leonard Ms. Sharon M. Lerman Mr. Jerome Lewin Mr. lason Lowery Ms. Renee Lutz Mr. Erik Madisen Ms. Heather Mai Ms. Patti Marshall Mr. Everett Marshburn Ms. Diane Mayerfeld Aidan Mazur Mr. Michael McGoldrick Ms. Mary McNulty Scott & Margaret Miller Erin Minchk Ms. Anna Misky Ms. Lise Moulton Mr. Michael Mueller Sarah & Chad Neller Network for Good Ms. Jenann Olsen Ms. Ingrid Olson Mr. Daryl Olszewski Ms. Mary Joy O'Meara Mr. Jason Orozco Mr. Bryan Ott Ms. Mary Ann Patti

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Every attempt has been made to ensure the accuracy of this list. We apologize if any errors have occurred.

Questions can be directed to Kris Uhen at kuhen@communityadvocates.net or (414) 405-6054. Thank you!



|                                     | Administration | Leased Space | Fundraising | Public Policy | Public Policy | Public Policy | Public Policy |
|-------------------------------------|----------------|--------------|-------------|---------------|---------------|---------------|---------------|
| Revenue:                            |                |              |             |               |               |               |               |
| Contributions                       | \$ - 5         | \$ - \$      | 334,026     | \$ -          | \$ -          | \$ - :        | \$ -          |
| United Way                          | -              | -            | 15,983      | -             | -             | -             | -             |
| Foundation grants                   | -              | -            | -           | -             | -             | -             | -             |
| Grant - Paycheck Protection Program | -              | -            | -           | -             | -             | -             | -             |
| Federal grants                      | -              | -            | -           | 14,705        | -             | -             | -             |
| State of Wisconsin grants           | -              | -            | -           | -             | 110,361       | 13,343        | 41,014        |
| Milwaukee County grants             | -              | -            | -           | -             | -             | -             | -             |
| City of Milwaukee grants            | 4,127          | -            | -           | -             | -             | -             | -             |
| Waukesha County Grants              | -              | -            | -           | -             | -             | -             | -             |
| Other grants and revenue            | -              | -            | -           | -             | -             | -             | -             |
| Interest and dividend income        | -              | -            | 36,826      | -             | -             | -             | -             |
| Rent                                | -              | 333,047      | -           | -             | -             | -             | -             |
| Miscellaneous revenue               | 1,489          | -            | 90          | -             | -             | -             | -             |
| Releases from restriction           | -              | -            | -           | -             | -             | -             | -             |
| Total revenue                       | 5,616          | 333,047      | 386,925     | 14,705        | 110,361       | 13,343        | 41,014        |
| Expenses:                           |                |              |             |               |               |               |               |
| Salaries                            | 620,526        | _            | 83,915      | 9,073         | 44,058        | 7,098         | 26,604        |
| Employee benefits                   | 98,050         | -            | 13,635      | 1,844         | 10,029        | 575           | 5,203         |
| Professional Fees                   | 235,759        | -            | -           | -             | 11,030        | -             | -             |
| Supplies                            | 23,537         | 3,682        | 127         | 2,066         | 26,374        | 375           | 110           |
| Telephone                           | 15,898         | 19,101       | 610         | 168           | 1,616         | 73            | 471           |
| Postage and shipping                | 2,058          | 6            | 805         | -             | 44            | 158           | -             |
| Occupancy                           | 57,351         | 219,518      | 194         | 753           | 4,537         | 266           | 1,928         |
| Furniture and equipment             | 13,286         | 8,706        | 1,509       | 28            | 338           | 30            | 64            |
| Depreciation and amortization       | 6,369          | 63,636       | -           | 119           | 515           | -             | 177           |
| Printing and subscriptions          | 5,848          | -            | 10,472      | -             | 1,020         | 3,555         | 5             |
| Travel                              | 11,296         | -            | 30          | 5             | 88            | -             | 1,241         |
| Conferences and training            | 1,039          | -            | 1,360       | -             | 3,040         | -             | 725           |
| Client assistance                   | -              | -            | -           | -             | -             | -             | -             |
| Professional dues                   | 6,198          | -            | -           | -             | 280           | -             | -             |
| Miscellaneous expense               | 16,232         | -            | 6,052       | -             | 700           | -             | -             |
| Subcontract                         | -              | -            | -           | -             | -             | -             | -             |
| Administration                      | (1,107,831)    | -            | 13,927      | 1,387         | 7,229         | 1,283         | 4,486         |
| Total expenses                      | 5,616          | 314,649      | 132,636     | 15,443        | 110,898       | 13,413        | 41,014        |

|                                     | Public Policy |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Revenue:                            |               |               |               |               |               |               |               |
| Contributions                       | \$ -          | \$ 1,079      | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| United Way                          | -             | -             | -             | -             | -             | -             | -             |
| Foundation grants                   | -             | -             | -             | -             | -             | -             | -             |
| Grant - Paycheck Protection Program | -             | -             | -             | -             | -             | -             | -             |
| Federal grants                      | -             | -             | -             | -             | 36,392        | 136,144       | -             |
| State of Wisconsin grants           | 80,343        | -             | -             | -             | -             | -             | 8,462         |
| Milwaukee County grants             | -             | -             | 760,000       | -             | -             | -             | -             |
| City of Milwaukee grants            | -             | -             | -             | -             | -             | -             | -             |
| Waukesha County Grants              | -             |               | -             | -             | -             | -             | -             |
| Other grants and revenue            | -             | -             | -             | -             | -             | -             | -             |
| Interest and dividend income        | -             | -             | -             | -             | -             | -             | -             |
| Rent                                | -             | -             | -             | -             | -             | -             | -             |
| Miscellaneous revenue               | -             | 1,044         | -             | -             | -             | -             | -             |
| Releases from restriction           | -             | 37,200        | 484           | 99,331        | -             | -             | -             |
| Total revenue                       | 80,343        | 39,323        | 760,484       | 99,331        | 36,392        | 136,144       | 8,462         |
| Expenses:                           |               |               |               |               |               |               |               |
| Salaries                            | 27,119        | 31,341        | 149,656       | 36,077        | 11,274        | 54,992        | 3,876         |
| Employee benefits                   | 5,870         | 3,176         | 30,807        | 3,641         | 2,122         | 11,178        | 685           |
| Professional Fees                   | 9,800         | -             | 111,850       | 68,225        | 4,540         | 23,015        | 5,000         |
| Supplies                            | 654           | 1,626         | 23,731        | -             | 8,608         | 23,198        | 7,296         |
| Telephone                           | 481           | 394           | 3,215         | 69            | 122           | 909           | 276           |
| Postage and shipping                | 1             | -             | 6             | -             | -             | -             | -             |
| Occupancy                           | 2,323         | 3,020         | 12,414        | -             | 2,646         | 4,938         | 2,411         |
| Furniture and equipment             | 120           | 433           | 3,672         | -             | 246           | 256           | -             |
| Depreciation and amortization       | 310           | 617           | 1,981         | -             | 124           | 665           | -             |
| Printing and subscriptions          | 124           | -             | 35,340        | -             | 4,700         | 4,129         | -             |
| Travel                              | 36            | 22            | 500           | -             | 1             | 185           | 4             |
| Conferences and training            | 13,248        | 905           | 9,283         | -             | 144           | 3,629         | -             |
| Client assistance                   | -             | -             | -             | -             | -             | -             | -             |
| Professional dues                   | -             | 180           | 400           | -             | -             | 200           | -             |
| Miscellaneous expense               | 550           | -             | -             | -             | -             | -             | -             |
| Subcontract                         | 16,000        | -             | 352,571       | -             | -             | -             | (10,930       |
| Administration                      | 4,514         | 4,943         | 25,058        | 6,268         | 2,089         | 8,851         | 705           |
| Total expenses                      | 81,150        | 46,657        | 760,484       | 114,280       | 36,616        | 136,145       | 9,323         |

|                                     | Public Policy |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Revenue:                            |               |               |               |               |               |               |               |
| Contributions                       | \$ - 9        | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| United Way                          | -             | -             | -             | -             | -             | -             | -             |
| Foundation grants                   | -             | -             | 34,252        | -             | -             | -             | -             |
| Grant - Paycheck Protection Program | -             | -             | -             | -             | -             | -             | -             |
| Federal grants                      | -             | -             | -             | 55,405        | -             | -             | -             |
| State of Wisconsin grants           | 98,870        | -             | 123,380       | -             | 10,119        | -             | 135,578       |
| Milwaukee County grants             | -             | -             | -             | -             | -             | -             | -             |
| City of Milwaukee grants            | -             | 25,163        | -             | -             | -             | -             | -             |
| Waukesha County Grants              | -             |               | -             | -             | -             | -             | -             |
| Other grants and revenue            | -             | -             | -             | -             | -             | 2,937         | -             |
| Interest and dividend income        | -             | -             | -             | -             | -             | ·<br>-        | -             |
| Rent                                | -             | -             | -             | -             | -             | -             | -             |
| Miscellaneous revenue               | -             | -             | -             | -             | -             | -             | (44)          |
| Releases from restriction           | -             | -             | -             | -             | -             | -             |               |
| Total revenue                       | 98,870        | 25,163        | 157,632       | 55,405        | 10,119        | 2,937         | 135,534       |
| Expenses:                           |               |               |               |               |               |               |               |
| Salaries                            | 84,648        | 17,504        | 106,014       | 6,208         | 12,329        | 3,275         | 17,933        |
| Employee benefits                   | 13,493        | 5,034         | 19,079        | 1,148         | 1,923         | 462           | 3,419         |
| Professional Fees                   | 4,906         | · -           | -             | 25,000        | · •           | -             | -             |
| Supplies                            | 2,654         | 43            | 1,608         | 24,367        | 15            | 12            | 20,782        |
| Telephone                           | 796           | 192           | 1,404         | 113           | 84            | 72            | 399           |
| Postage and shipping                | -             | -             | -             | -             | -             | -             | -             |
| Occupancy                           | 6,038         | 2,826         | 6,675         | 441           | 133           | 2,579         | 672           |
| Furniture and equipment             | 374           | 60            | 651           | 32            | 20            | 15            | 89            |
| Depreciation and amortization       | 926           | 177           | 1,054         | 144           | 37            | 32            | 187           |
| Printing and subscriptions          | 320           | -             | 130           | -             | -             | -             | -             |
| Travel                              | 12            | 1             | 6             | 4             | -             | 1             | 4,816         |
| Conferences and training            | 3,634         | 144           | -             | 825           | -             | -             | 4,654         |
| Client assistance                   | -             | -             | -             | -             | -             | -             | -             |
| Professional dues                   | 348           | -             | -             | -             | -             | -             | -             |
| Miscellaneous expense               | -             | -             | -             | -             | 250           | -             | 56            |
| Subcontract                         | -             | -             | -             | -             | -             | -             | 79,775        |
| Administration                      | 14,014        | 2,921         | 17,865        | 1,102         | 2,015         | 576           | 2,946         |
| Total expenses                      | 132,163       | 28,902        | 154,486       | 59,384        | 16,806        | 7,024         | 135,728       |

| V       |     | D     |     | 24 | 2021   |
|---------|-----|-------|-----|----|--------|
| Year En | aea | Decem | ber | 31 | . 2021 |

|                                     | Public Policy | Public Policy | Disability -<br>County | Disability | Disability -<br>County | Family<br>Support Center | Family<br>Support Center |
|-------------------------------------|---------------|---------------|------------------------|------------|------------------------|--------------------------|--------------------------|
| Revenue:                            |               |               |                        |            |                        |                          |                          |
| Contributions                       | \$ - \$       | - 9           | - \$                   | - \$       | -                      | \$ 2,539                 | \$ -                     |
| United Way                          | -             | -             | -                      | -          | -                      | 26,485                   | -                        |
| Foundation grants                   | -             | 10,000        | -                      | -          | -                      | -                        | -                        |
| Grant - Paycheck Protection Program | -             | -             | -                      | -          | -                      | -                        | -                        |
| Federal grants                      | 304,850       | -             | -                      | -          | -                      | -                        | -                        |
| State of Wisconsin grants           | -             | -             | -                      | -          | -                      | -                        | -                        |
| Milwaukee County grants             | -             | -             | 43,320                 | -          | 44,947                 | -                        | -                        |
| City of Milwaukee grants            | -             | -             | -                      | -          | -                      | -                        | 93,229                   |
| Waukesha County Grants              | -             |               | -                      | -          | -                      | -                        | -                        |
| Other grants and revenue            | -             | -             | -                      | 99,860     | -                      | 6,200                    | -                        |
| Interest and dividend income        | -             | -             | -                      | -          | -                      | -                        |                          |
| Rent                                | -             | -             | -                      | -          | -                      | -                        | -                        |
| Miscellaneous revenue               | -             | -             | -                      | -          | -                      | -                        |                          |
| Releases from restriction           | -             | 4,635         | -                      | -          | -                      | 104,004                  | -                        |
| Total revenue                       | 304,850       | 14,635        | 43,320                 | 99,860     | 44,947                 | 139,228                  | 93,229                   |
| Expenses:                           |               |               |                        |            |                        |                          |                          |
| Salaries                            | 44,391        | 11,382        | 27,694                 | 36,751     | 33,860                 | 57,740                   | -                        |
| Employee benefits                   | 9,854         | 1,773         | 5,968                  | 7,384      | 4,753                  | 25,682                   | -                        |
| Professional Fees                   | 80,861        | -             | ,<br>-                 | , -        | · -                    | -                        | -                        |
| Supplies                            | 376           | _             | 126                    | 127        | 129                    | 601                      | 15,865                   |
| Telephone                           | 612           | 14            | 656                    | 862        | 338                    | -                        | ,                        |
| Postage and shipping                | -             | _             | 1,634                  | -          | -                      | 57                       | -                        |
| Occupancy                           | 1,609         | -             | 1,690                  | 1,582      | 97                     | 21,172                   | 77,364                   |
| Furniture and equipment             | 197           | -             | 175                    | 175        | 188                    | 371                      |                          |
| Depreciation and amortization       | 515           | _             | 558                    | 510        | -                      | 6,752                    | -                        |
| Printing and subscriptions          | 3,960         | 191           | =                      | -          | -                      | 33                       | -                        |
| Travel                              | 11            | -             | -                      | -          | 240                    | 40                       | -                        |
| Conferences and training            | -             | _             | -                      | _          | -                      | -                        | -                        |
| Client assistance                   | -             | _             | -                      | -          | -                      | 5,632                    | -                        |
| Professional dues                   | -             | _             | -                      | -          | -                      | 65                       | -                        |
| Miscellaneous expense               | -             | _             | -                      | -          | -                      | -                        | -                        |
| Subcontract                         | 154,109       | -             | -                      | -          | -                      | -                        |                          |
| Administration                      | 7,359         | 1,938         | 4,819                  | 6,030      | 5,582                  | 21,083                   | -                        |
| Total expenses                      | 303,854       | 15,298        | 43,320                 | 53,421     | 45,187                 | 139,228                  | 93,229                   |

|                          | Year End                 | ed December 31. 20       | 21                       |                          |   |
|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---|
| Family<br>Support Center | ! |
|                          |                          |                          |                          |                          |   |

|                                     | Family<br>Support Center | Housing |
|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------|
| Revenue:                            |                          |                          |                          |                          |                          |                          |         |
| Contributions                       | \$ -                     | \$ -                     | \$ -                     | \$ -                     | \$ -                     | \$ - \$                  | 52,667  |
| United Way                          | -                        | -                        | -                        | -                        | -                        | -                        | 29,461  |
| Foundation grants                   | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Grant - Paycheck Protection Program | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Federal grants                      | -                        | 27,925                   | -                        | -                        | -                        | -                        | -       |
| State of Wisconsin grants           | -                        | -                        | -                        | -                        | 101,095                  | -                        | -       |
| Milwaukee County grants             | -                        | -                        | -                        | 79,378                   | -                        | -                        | -       |
| City of Milwaukee grants            | 46,502                   | -                        | 72,303                   | -                        | -                        | -                        | -       |
| Waukesha County Grants              | -                        |                          | -                        | -                        | -                        | -                        |         |
| Other grants and revenue            | -                        | -                        | -                        | -                        | -                        | 2,600                    | -       |
| Interest and dividend income        | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Rent                                | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Miscellaneous revenue               | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Releases from restriction           | -                        | -                        | -                        | -                        | -                        | -                        | 84,657  |
| Total revenue                       | 46,502                   | 27,925                   | 72,303                   | 79,378                   | 101,095                  | 2,600                    | 166,785 |
| Expenses:                           |                          |                          |                          |                          |                          |                          |         |
| Salaries                            | 32,626                   | 19,383                   | 55,332                   | 13,290                   | 70,792                   | -                        | 5,452   |
| Employee benefits                   | 8,062                    | 1,852                    | 7,111                    | 2,619                    | 10,544                   | -                        | 10,374  |
| Professional Fees                   | -                        | -                        | -                        | 4,024                    | -                        | -                        | -       |
| Supplies                            | -                        | -                        | -                        | 18,011                   | -                        | 93                       | 4,396   |
| Telephone                           | -                        | -                        | -                        | 2,270                    | -                        | -                        | 4,817   |
| Postage and shipping                | -                        | -                        | -                        | 19                       | -                        | -                        | 1,493   |
| Occupancy                           | -                        | 6,690                    | -                        | 18,368                   | 7,650                    | 2,507                    | 23,286  |
| Furniture and equipment             | -                        | -                        | -                        | 5,465                    | -                        | -                        | 3,329   |
| Depreciation and amortization       | -                        | -                        | -                        | 2,658                    | 12,109                   | -                        | 4,594   |
| Printing and subscriptions          | -                        | -                        | -                        | 111                      | -                        | -                        | 1,005   |
| Travel                              | -                        | -                        | -                        | 1,791                    | -                        | -                        | 1,761   |
| Conferences and training            | -                        | -                        | -                        | 1,200                    | -                        | -                        | -       |
| Client assistance                   | -                        | -                        | -                        | 4,269                    | -                        | -                        | 91,726  |
| Professional dues                   | -                        | -                        | -                        | 258                      | -                        | -                        | -       |
| Miscellaneous expense               | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Subcontract                         | -                        | -                        | -                        | -                        | -                        | -                        | -       |
| Administration                      | 5,814                    | -                        | 9,860                    | 5,025                    | -                        | -                        | 9,571   |
| Total expenses                      | 46,502                   | 27,925                   | 72,303                   | 79,378                   | 101,095                  | 2,600                    | 161,804 |

|                                     | Housing   | Housing    | Housing | Housing | Housing | Housing | Housing   |
|-------------------------------------|-----------|------------|---------|---------|---------|---------|-----------|
| Revenue:                            |           |            |         |         |         |         |           |
| Contributions                       | \$ - \$   | - \$       | - \$    | - \$    | - \$    | - \$    | -         |
| United Way                          | -         | ·<br>•     | -       | -       | -       | -       | -         |
| Foundation grants                   | -         | -          | -       | -       | -       | -       | -         |
| Grant - Paycheck Protection Program | -         | -          | -       | -       | -       | -       | -         |
| Federal grants                      | -         | -          | -       | -       | -       | -       | -         |
| State of Wisconsin grants           | -         | -          | -       | -       | -       | -       | -         |
| Milwaukee County grants             | 8,023,130 | 26,182,349 | -       | -       | 192,363 | -       | -         |
| City of Milwaukee grants            | · · · · - | -          | _       | 86,982  | -       | 145,239 | -         |
| Waukesha County Grants              | -         | -          | -       | -       | -       | -       | 3,682,952 |
| Other grants and revenue            | -         | -          | -       | -       | -       | -       | -         |
| Interest and dividend income        | -         | -          | -       | -       | -       | -       | -         |
| Rent                                | -         | -          | -       | -       | -       | -       | -         |
| Miscellaneous revenue               | -         | -          | -       | -       | -       | -       | -         |
| Releases from restriction           | -         | 25,000     | 25,695  | -       | -       | -       | -         |
| Total revenue                       | 8,023,130 | 26,207,349 | 25,695  | 86,982  | 192,363 | 145,239 | 3,682,952 |
| Expenses:                           |           |            |         |         |         |         |           |
| Salaries                            | 262,314   | 773,258    | 13,932  | -       | -       | 106,162 | 100,787   |
| Employee benefits                   | 39,050    | 113,109    | 1,052   | -       | -       | 20,159  | 14,591    |
| Professional Fees                   | 257       | -          | -       | -       | -       | ,<br>-  | -         |
| Supplies                            | 17,169    | 22,226     | -       | -       | -       | -       | 12,667    |
| Telephone                           | 6,800     | 24,220     | 8,284   | -       | -       | -       | 1,190     |
| Postage and shipping                | 969       | 1,864      | -       | -       | -       | -       | 15,058    |
| Occupancy                           | 7,777     | 44,911     | -       | -       | -       | -       | 529       |
| Furniture and equipment             | 6,034     | 15,471     | -       | -       | -       | -       | 1,602     |
| Depreciation and amortization       | 2,361     | 10,402     | -       | -       | -       | -       | 185       |
| Printing and subscriptions          | -         | -          | -       | -       | -       | -       | 7,258     |
| Travel                              | -         | 6          | 117     | -       | -       | -       | 41        |
| Conferences and training            | -         | -          | -       | -       | -       | -       | -         |
| Client assistance                   | 7,642,691 | 25,268,887 | -       | 86,982  | 192,363 | -       | 3,530,531 |
| Professional dues                   | · ,       | -          | -       | ·<br>-  | -       | -       | -         |
| Miscellaneous expense               | -         | -          | -       | -       | -       | -       | -         |
| Subcontract                         | -         | -          | -       | -       | -       | -       | -         |
| Administration                      | 41,057    | 128,794    | 2,310   | -       | -       | 18,918  | 13,187    |
| Total expenses                      | 8,026,479 | 26,403,148 | 25,695  | 86,982  | 192,363 | 145,239 | 3,697,626 |

|                                     | Housing | Housing    | Housing | Housing | Housing | Housing | Housing |
|-------------------------------------|---------|------------|---------|---------|---------|---------|---------|
| Revenue:                            |         |            |         |         |         |         |         |
| Contributions                       | \$ - \$ | - \$       | - \$    | - \$    | - \$    | - \$    | -       |
| United Way                          | -       | -          | -       | -       | -       | -       | 11,280  |
| Foundation grants                   | -       | -          | 149,184 | -       | -       | -       | -       |
| Grant - Paycheck Protection Program | -       | -          | -       | -       | -       | -       | -       |
| Federal grants                      | -       | -          | -       | -       | -       | -       | -       |
| State of Wisconsin grants           | -       | -          | -       | -       | -       | -       | -       |
| Milwaukee County grants             | -       | -          | -       | 57,803  | -       | -       | -       |
| City of Milwaukee grants            | 100,000 | 27,625     | -       | -       | 136,809 | 100,646 | -       |
| Waukesha County Grants              | -       |            | -       | -       | -       | -       | -       |
| Other grants and revenue            | -       | -          | -       | -       | -       | -       | -       |
| Interest and dividend income        | -       | -          | -       | -       | -       | -       | -       |
| Rent                                | -       | -          | -       | -       | -       | -       | -       |
| Miscellaneous revenue               | -       | -          | -       | -       | -       | -       | -       |
| Releases from restriction           | -       | -          | 100,000 | -       | -       | -       | 48,616  |
| Total revenue                       | 100,000 | 27,625     | 249,184 | 57,803  | 136,809 | 100,646 | 59,896  |
| Expenses:                           |         |            |         |         |         |         |         |
| Salaries                            | 70,367  | 22,484     | 158,479 | 38,021  | 34,295  | -       | 25,290  |
| Employee benefits                   | 17,965  | 4,139      | 34,570  | 9,453   | 6,991   | -       | 6,879   |
| Professional Fees                   | -       | · <u>-</u> | ·<br>•  | -       | -       | -       | · -     |
| Supplies                            | -       | -          | 762     | 127     | -       | -       | 500     |
| Telephone                           | -       | -          | 2,542   | 1,082   | -       | -       | 27      |
| Postage and shipping                | -       | -          | -       | -       | -       | -       | -       |
| Occupancy                           | -       | -          | 13,847  | 1,582   | -       | -       | 17,671  |
| Furniture and equipment             | -       | -          | 636     | 175     | -       | -       | 532     |
| Depreciation and amortization       | -       | -          | 3,340   | 510     | -       | -       | 6,605   |
| Printing and subscriptions          | -       | -          | -       | -       | -       | -       | 213     |
| Travel                              | -       | -          | 272     | 782     | -       | -       | -       |
| Conferences and training            | -       | -          | -       | -       | -       | -       | -       |
| Client assistance                   | -       | -          | 8,268   | -       | 92,329  | 100,646 | (1,823) |
| Professional dues                   | -       | -          | -       | -       | -       | -       | -       |
| Miscellaneous expense               | -       | -          | -       | -       | -       | -       | -       |
| Subcontract                         | -       | -          | -       | -       | -       | -       | -       |
| Administration                      | 11,668  | 2,470      | 26,468  | 6,269   | 3,194   | -       | 4,002   |
| Total expenses                      | 100,000 | 29,093     | 249,184 | 58,001  | 136,809 | 100,646 | 59,896  |

|                                     | Housing            | Housing | Housing | Housing   | Housing | Housing | Housing |
|-------------------------------------|--------------------|---------|---------|-----------|---------|---------|---------|
| Revenue:                            |                    |         |         |           |         |         |         |
| Contributions                       | \$ - \$            | - \$    | - \$    | - \$      | - \$    | - \$    | -       |
| United Way                          | <u>-</u>           | -       | -       | · ·       | ·<br>•  | -       | -       |
| Foundation grants                   | -                  | -       | -       | -         | -       | -       | -       |
| Grant - Paycheck Protection Program | -                  | -       | -       | -         | -       | -       | -       |
| Federal grants                      | -                  | -       | -       | -         | -       | -       | -       |
| State of Wisconsin grants           | -                  | -       | -       | -         | -       | -       | -       |
| Milwaukee County grants             | 3,457,358          | -       | -       | -         | -       | -       | -       |
| City of Milwaukee grants            | -                  | -       | -       | 1,198,228 | 79,328  | 170,000 | -       |
| Waukesha County Grants              | -                  | -       | -       | -         | · -     | · -     | -       |
| Other grants and revenue            | -                  | -       | -       | -         | -       | -       | -       |
| Interest and dividend income        | -                  | -       | -       | -         | -       | -       | -       |
| Rent                                | -                  | -       | -       | -         | -       | -       | -       |
| Miscellaneous revenue               | -                  | -       | -       | -         | -       | -       | -       |
| Releases from restriction           | -                  | 139,258 | 37,880  | -         | -       | =       | 2,161   |
| Total revenue                       | 3,457,358          | 139,258 | 37,880  | 1,198,228 | 79,328  | 170,000 | 2,161   |
| Expenses:                           |                    |         |         |           |         |         |         |
| Salaries                            | 127,301            | -       | _       | 31,493    | 38,963  | -       | _       |
| Employee benefits                   | 17,727             | -       | -       | 5,321     | 7,761   | -       | _       |
| Professional Fees                   | 3,484              | 40      | -       | -         | -       | -       | _       |
| Supplies                            | 1,808              | 170     | -       | _         | -       | -       | _       |
| Telephone                           | 4,144              | -       | -       | 597       | -       | -       | -       |
| Postage and shipping                | 557                | -       | -       | -         | -       | -       | -       |
| Occupancy                           | 5,357              | -       | 1,150   | 1,018     | -       | -       | -       |
| Furniture and equipment             | 1,432              | -       | ,<br>=  | ,<br>-    | -       | -       | -       |
| Depreciation and amortization       | 1,681              | -       | -       | -         | -       | -       | -       |
| Printing and subscriptions          | , <u>-</u>         | -       | -       | -         | -       | -       | -       |
| Travel                              | -                  | -       | -       | -         | -       | -       | -       |
| Conferences and training            | -                  | -       | -       | -         | -       | -       | -       |
| Client assistance                   | 3,109,389          | 139,048 | 36,730  | 1,161,192 | 25,834  | 170,000 | 2,161   |
| Professional dues                   | , , , <del>.</del> | -       | ,<br>=  | ·         | ,<br>-  | ,<br>=  | -       |
| Miscellaneous expense               | -                  | -       | =       | -         | -       | -       | -       |
| Subcontract                         | -                  | -       | -       | -         | -       | -       | -       |
| Administration                      | 22,057             | -       | -       | 4,581     | 6,770   | -       | -       |
| Total expenses                      | 3,294,937          | 139,258 | 37,880  | 1,204,202 | 79,328  | 170,000 | 2,161   |

|                                     | real Ended December 31, 2021 |           |                    |                    |                    |                            |                     |
|-------------------------------------|------------------------------|-----------|--------------------|--------------------|--------------------|----------------------------|---------------------|
|                                     | Housing                      | Utility   | Case<br>Management | Case<br>Management | Case<br>Management | Other<br>050,115,660, 131, | Brighter<br>Futures |
| Revenue:                            |                              |           |                    |                    |                    |                            |                     |
| Contributions \$                    | - \$                         | - 9       | - \$               | - 9                | -                  | \$ - \$                    |                     |
| United Way                          | -                            | -         | -                  | -                  | -                  | -                          |                     |
| Foundation grants                   | -                            | -         | -                  | -                  | -                  | -                          |                     |
| Grant - Paycheck Protection Program | -                            | -         | 51,798             | -                  | -                  | -                          |                     |
| Federal grants                      | -                            | -         | 1,114,945          | -                  | -                  | -                          |                     |
| State of Wisconsin grants           | -                            | -         | -                  | -                  | -                  | -                          | 1,074,62            |
| Milwaukee County grants             | -                            | 1,636,487 | -                  | -                  | -                  | 93,866                     |                     |
| City of Milwaukee grants            | -                            | · · ·     | -                  | 32,348             | -                  | 56,353                     |                     |
| Waukesha County Grants              | -                            | -         | -                  | · -                | -                  | -                          |                     |
| Other grants and revenue            | 40,000                       | (456)     | -                  | -                  | -                  | -                          |                     |
| Interest and dividend income        | -                            | · · ·     | -                  | -                  | -                  | -                          |                     |
| Rent                                | -                            | -         | -                  | -                  | -                  | -                          |                     |
| Miscellaneous revenue               | -                            | 359       | 157,986            | -                  | 32,883             | 252,144                    |                     |
| Releases from restriction           | 25,000                       | 190,136   | 39,225             | -                  | ,<br>-             | -                          | 14,81               |
| Total revenue                       | 65,000                       | 1,826,526 | 1,363,954          | 32,348             | 32,883             | 402,363                    | 1,089,43            |
| Expenses:                           | ,                            | , ,       | , ,                | ,                  | ,                  | ·                          | • •                 |
| Salaries                            | 53,882                       | 1,170,440 | 340,503            | 24,040             | 25,297             | 81,242                     | 74,034              |
| Employee benefits                   | 6,721                        | 245,470   | 71,543             | 4,350              | 5,154              | 16,676                     | 15,00               |
| Professional Fees                   | 0,721                        | 522       | 6,207              | -,550              | 3,134              | 10,070                     | 60,57               |
| Supplies                            | _                            | 12,206    | 3,324              | 50                 | 2,038              | 9,107                      | 1,28                |
| Telephone                           | 75                           | 24,490    | 4,332              | 125                | 390                | 336                        | 1,49                |
| Postage and shipping                | -                            | 5,757     | 417                | 125                | 976                | -                          | 1,43.               |
| Occupancy                           | _                            | 141,858   | 12,219             | _                  | 2,224              | (58,285)                   | 7,18                |
| Furniture and equipment             | _                            | 17,730    | 2,021              | _                  | 137                | 100                        | 2,59                |
| Depreciation and amortization       |                              | 17,950    | 1,183              | _                  | 532                | 1,225                      | 1,33                |
| Printing and subscriptions          | -                            | 17,950    | 1,165              | -<br>-             | J32<br>-           | 2,000                      | 1,53                |
| Travel                              | -                            | 501       | 16,514             | 605                | -                  | 2,000                      | 1,33                |
| Conferences and training            | -                            | 520       | 40                 | -                  | -                  | 1,200                      | 2,04                |
| Client assistance                   | -                            | -         | 849,293            | 40                 | (2,400)            | 282,477                    | 2,04                |
| Professional dues                   | -                            | 60        | -                  | -                  | (2,400)            | 262,477                    | 1                   |
| Miscellaneous expense               | -                            | -         | _                  | -                  | -                  | 3,033                      | 1                   |
| Subcontract                         | -                            | _         | _                  | -                  | -                  | -                          | 909,83              |
| Administration                      | 8,014                        | 188,967   | 56,228             | 3,285              | 4,060              | 628                        | 12,47               |
| Total expenses                      | 68,692                       | 1,826,526 | 1,363,954          | 32,495             | 38,408             | 340,662                    | 1,089,43            |

Year Ended December 31, 2021 Women's Women's Women's **Fatherhood Center Shelter Center Shelter Center Shelter DV Shelter DV Shelter DV Shelter** Revenue: Contributions \$ - \$ 179 S - \$ - \$ - \$ Ś 21,996 United Way 11,249 Foundation grants 4,530 5,469 Grant - Paycheck Protection Program 4,350 Federal grants State of Wisconsin grants 100,000 239,762 30,000 81,847 Milwaukee County grants 173,057 City of Milwaukee grants Waukesha County Grants Other grants and revenue Interest and dividend income Rent Miscellaneous revenue 303 Releases from restriction 948 21,048 43,429 1,599 8,263 Total revenue 174,005 43,223 100,000 240,065 59,028 36,129 95,579 Expenses: 68,913 Salaries 70,144 67,670 120,600 13,968 24,005 14,072 664 6,123 **Employee benefits** 13,210 25,406 15,050 **Professional Fees** 63,715 41,778 14,900 58,950 3,758 Supplies 15,326 1,111 11,358 2,020 Telephone 231 1,444 1,630 1,399 3,011 150 Postage and shipping 17 30 1 15,377 9,788 2,025 Occupancy 1,835 Furniture and equipment 1,380 287 954 6,071 Depreciation and amortization 2,699 314 1,674 4,949 Printing and subscriptions 110 11 104 119 362 2,472 Travel 2,009 2,625 1,287 Conferences and training 36 Client assistance 721 7,173 Professional dues 1,000 1,058 Miscellaneous expense Subcontract Administration 11,541 11,290 19,930 1,100 3,983 11,466

196,599

43,223

112,034

243,810

59,028

36,131

Total expenses

95,579

|                                     | DV Shelter |
|-------------------------------------|------------|------------|------------|------------|------------|------------|------------|
| Revenue:                            |            |            |            |            |            |            |            |
| Contributions                       | \$ - \$    | - \$       | - \$       | - \$       | - \$       | - \$       | -          |
| United Way                          | -          | -          | -          | -          | 18,616     | -          | -          |
| Foundation grants                   | -          | -          | -          | -          | -          | -          | -          |
| Grant - Paycheck Protection Program | -          | -          | -          | -          | -          | -          | -          |
| Federal grants                      | -          | -          | -          | -          | -          | -          | -          |
| State of Wisconsin grants           | -          | -          | -          | -          | 165,304    | 25,000     | -          |
| Milwaukee County grants             | 26,777     | -          | -          | -          | -          | -          | -          |
| City of Milwaukee grants            | -          | 25,225     | 53,108     | 134,585    | -          | -          | 65,917     |
| Waukesha County Grants              | -          | -          | -          | -          | -          | -          | -          |
| Other grants and revenue            | -          | -          | -          | -          | -          | -          | -          |
| Interest and dividend income        | -          | -          | -          | -          | -          | -          | -          |
| Rent                                | -          | -          | -          | -          | -          | -          | -          |
| Miscellaneous revenue               | -          | -          | -          | -          | -          | -          | -          |
| Releases from restriction           | 499        | -          | -          | -          | 8,709      | 1,098      | -          |
| Total revenue                       | 27,276     | 25,225     | 53,108     | 134,585    | 192,629    | 26,098     | 65,917     |
| Expenses:                           |            |            |            |            |            |            |            |
| Salaries                            | 2,698      | _          | 38,295     | 102,983    | 119,460    | 18,935     | -          |
| Employee benefits                   | 4,168      | -          | 7,989      | 13,251     | 20,187     | 4,051      | -          |
| Professional Fees                   | ,          | _          | -          | -          | -          | -          | -          |
| Supplies                            | 38         | 4,000      | -          | -          | 8,783      | -          | -          |
| Telephone                           | 277        | · •        | -          | -          | 225        | -          | -          |
| Postage and shipping                | -          | -          | -          | -          | -          | -          | -          |
| Occupancy                           | 17,005     | 21,225     | -          | -          | 15,884     | -          | -          |
| Furniture and equipment             | -          | ·<br>-     | -          | -          | -          | -          | -          |
| Depreciation and amortization       | 2,900      | -          | -          | -          | 8,405      | -          | -          |
| Printing and subscriptions          | -          | -          | -          | -          | -          | -          | -          |
| Travel                              | 190        | -          | -          | -          | -          | -          | -          |
| Conferences and training            | -          | -          | -          | -          | -          | -          | -          |
| Client assistance                   | -          | -          | -          | -          | -          | -          | -          |
| Professional dues                   | -          | -          | -          | -          | -          | -          | -          |
| Miscellaneous expense               | -          | -          | -          | -          | -          | -          | -          |
| Subcontract                         | -          | -          | -          | -          | -          | -          | 65,917     |
| Administration                      | -          | -          | 6,824      | 18,351     | 19,685     | 3,112      | -          |
| Total expenses                      | 27,276     | 25,225     | 53,108     | 134,585    | 192,629    | 26,098     | 65,917     |

|                                     | DV Shelter | Autumn West | HONC   | HONC    | Autumn West | HONC   | HONC   |
|-------------------------------------|------------|-------------|--------|---------|-------------|--------|--------|
| Revenue:                            |            |             |        |         |             |        |        |
| Contributions                       | \$ - !     | \$ 103 \$   | - \$   | - \$    | 2,570 \$    | - \$   | -      |
| United Way                          | -          | -           | -      | -       | 26,357      | -      | -      |
| Foundation grants                   | -          | 76,074      | -      | -       | -           | -      | -      |
| Grant - Paycheck Protection Program | -          | -           | =      | -       | -           | -      | -      |
| Federal grants                      | -          | -           | =      | -       | 441,183     | -      | -      |
| State of Wisconsin grants           | 63,556     | -           | =      | -       | -           | -      | -      |
| Milwaukee County grants             | -          | -           | -      | -       | -           | -      | -      |
| City of Milwaukee grants            | -          | -           | 18,257 | 105,369 | -           | 50,145 | 54,585 |
| Waukesha County Grants              | -          | -           | ·<br>• | · -     | -           | · •    | -      |
| Other grants and revenue            | -          | -           | =      | -       | -           | -      | -      |
| Interest and dividend income        | -          | -           | =      | -       | -           | -      | -      |
| Rent                                | -          | -           | -      | -       | -           | -      | -      |
| Miscellaneous revenue               | -          | 1,392       | -      | -       | 1,856       | -      | -      |
| Releases from restriction           | -          | -           | -      | -       | 73,959      | -      | -      |
| Total revenue                       | 63,556     | 77,569      | 18,257 | 105,369 | 545,925     | 50,145 | 54,585 |
| Expenses:                           |            |             |        |         |             |        |        |
| Salaries                            | 47,375     | -           | 14,361 | 78,002  | 310,710     | 40,042 | 39,496 |
| Employee benefits                   | 8,331      | -           | 1,104  | 13,467  | 64,339      | 2,998  | 8,051  |
| Professional Fees                   | -          | -           | -      | -       | -           | -      | -      |
| Supplies                            | 361        | -           | -      | -       | 15,342      | -      | -      |
| Telephone                           | 75         | -           | -      | -       | 3,908       | -      | -      |
| Postage and shipping                | -          | -           | -      | -       | -           | -      | -      |
| Occupancy                           | -          | -           | -      | -       | 92,091      | -      | -      |
| Furniture and equipment             | -          | -           | -      | -       | 6,269       | -      | -      |
| Depreciation and amortization       | -          | 76,074      | -      | -       | -           | -      | -      |
| Printing and subscriptions          | -          | -           | -      | -       | 55          | -      | -      |
| Travel                              | -          | -           | -      | -       | 576         | -      | -      |
| Conferences and training            | 190        | -           | -      | -       | 15          | -      | -      |
| Client assistance                   | -          | -           | -      | -       | 1,909       | -      | -      |
| Professional dues                   | -          | -           | -      | -       | 100         | -      | -      |
| Miscellaneous expense               | -          | -           | -      | -       | -           | -      | -      |
| Subcontract                         | -          | -           | -      | -       | -           | -      | -      |
| Administration                      | 7,414      | <u>-</u>    | 2,798  | 13,900  | 50,037      | 7,105  | 7,038  |
| Total expenses                      | 63,746     | 76,074      | 18,263 | 105,369 | 545,351     | 50,145 | 54,585 |

|                                     | HONC      | Autumn West | HONC<br>811,812,813,850, | FSET      | My Home |            |
|-------------------------------------|-----------|-------------|--------------------------|-----------|---------|------------|
|                                     |           |             |                          |           |         | Total      |
| Revenue:                            |           |             |                          |           |         |            |
| Contributions                       | \$<br>- 5 | -           | \$ - \$                  | - \$      | - \$    | 393,163    |
| United Way                          | 17,296    | -           | -                        | -         | -       | 178,723    |
| Foundation grants                   | 49,761    | -           | -                        | -         | -       | 329,270    |
| Grant - Paycheck Protection Program | · -       | _           | -                        | -         | _       | 56,148     |
| Federal grants                      | -         | _           | -                        | 1,239,512 | _       | 3,371,061  |
| State of Wisconsin grants           | -         | -           | -                        |           | -       | 2,502,658  |
| Milwaukee County grants             | -         | _           | -                        | -         | 113,568 | 40,884,403 |
| City of Milwaukee grants            | -         | -           | -                        | -         | ,<br>-  | 2,882,073  |
| Waukesha County Grants              | -         | _           | -                        | _         | _       | 3,682,952  |
| Other grants and revenue            | -         | _           | -                        | _         | _       | 151,141    |
| Interest and dividend income        | -         | _           | -                        | _         | _       | 36,826     |
| Rent                                | -         | -           | -                        | -         | -       | 333,047    |
| Miscellaneous revenue               | -         | -           | -                        | -         | -       | 449,502    |
| Releases from restriction           | -         | 8,866       | 4,680                    | -         | -       | 1,151,191  |
| Total revenue                       | 67,057    | 8,866       | 4,680                    | 1,239,512 | 113,568 | 56,402,158 |
| Evnances                            |           |             |                          |           |         |            |
| Expenses: Salaries                  | 45,650    |             |                          | 812,227   | 71,162  | 7,441,493  |
|                                     | 18,644    | -           | -                        |           | 15,367  |            |
| Employee benefits                   | 18,044    | -           | -                        | 178,829   | •       | 1,426,339  |
| Professional Fees                   | 1 674     |             | 2.000                    | 12.270    | 5,971   | 844,171    |
| Supplies                            | 1,674     | 5,015       | 3,688                    | 12,278    | 304     | 375,324    |
| Telephone                           | 8,476     | -           | -                        | 13,055    | 1,648   | 171,688    |
| Postage and shipping                | -         | -           | -                        | 2         | 2.600   | 31,930     |
| Occupancy                           | 162       | 3,851       | -                        | 59,942    | 2,688   | 934,590    |
| Furniture and equipment             | 50        | -           | -                        | 9,656     | 316     | 113,278    |
| Depreciation and amortization       | -         | -           | -                        | 15,650    | 708     | 265,448    |
| Printing and subscriptions          | 175       | -           | -                        | -         | -       | 82,588     |
| Travel                              | 1,963     | -           | -                        | -         | 1,305   | 48,605     |
| Conferences and training            | 565       | -           | -                        | 4,250     | -       | 58,608     |
| Client assistance                   | 757       | -           | 992                      | -         | 2,001   | 42,809,818 |
| Professional dues                   | -         | -           | -                        | -         | -       | 10,415     |
| Miscellaneous expense               | 5         | -           | -                        | -         | -       | 26,878     |
| Subcontract                         | -         | -           | -                        | -         | -       | 1,567,280  |
| Administration                      | 1,877     | -           | -                        | 133,734   | 11,981  | -          |
| Total expenses                      | 79,998    | 8,866       | 4,680                    | 1,239,623 | 113,451 | 56,208,453 |



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