

OUR MISSION

To provide individuals and families with advocacy and services that meet their basic needs so they may live in dignity.

OUR VISION

A community in which each person envisions a future with hope.

Interested in learning more about all of our programs and services? Please visit communityadvocates.net.

Thank You!







DEAR FRIENDS

It is with gratitude to you and your interest in Community Advocates that we present this year's Annual Report. Our theme for 2017 - COMPASSION. COMMITMENT. COMMUNITY. - embodies our approach to serving individuals and families in need of help with housing, utilities, disability advocacy, mental health, domestic violence, and substance abuse. This theme also reflects the important work that our public policy and prevention staff take to addressing our community's social issues.

COMPASSION. Each and every day, our caring staff members deliver client-centered services to men, women, children, and organizations. Our programs and services are always accessible and delivered in a dignified and respectful manner regardless of one's circumstances, challenges, history, or background.

COMMITMENT. From the dedicated leadership and guidance of our Board of Directors to our valued volunteers and donors, we are committed to helping people improve their lives by meeting their own and their family members' unique needs.

COMMUNITY. We know that when we are able to house someone in a safe, stable environment or alleviate the burden of a past due utility bill, it not only makes their lives better, but it also benefits our community as a whole.

During 2017, we successfully served 69,434 people. It is because of your compassion and commitment to our community that Community Advocates is able to fulfill its mission to provide individuals and families with advocacy and services that meet their basic needs so they may live in dignity. As you browse the pages of this report, you will see how our more than 50 different programs and services change lives for the better. For that, we thank you and all of our partners in our community!

Sincerely,

Sheree Dallas Branch President

Board of Directors

Andi Mallmann-Elliott Chief Executive Officer

and Mallow Ellist



CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

YEARS ENDED DECEMBER 31, 2017 AND 2016

ASSETS				
	2017		2016	
Current assets:		_		
Cash and cash equivalents Investments Receivables:	\$599,536 -		\$603,041 -	
Grants	2,461,752		1,900,919	
Pledges - Current portion	275,542		478,218	
Prepaid expenses and deposits	72,034		54,890	
Total current assets	3,408,864		3,037,068	
Restricted assets:				
Restricted cash - Client trust	106,809		137,812	
Total restricted assets	106,809		137,812	
Property and equipment:				
Land, buildings and improvements Furniture and equipment Vehicle	9,944,826 935,294 39,872		9,944,826 935,294 39,872	
Total property and equipment Less accumulated depreciation	10,919,992 3,937,584		10,919,992 3,617,737	
Property and equipment - Net	6,982,408		7,302,255	
Other assets:				
Pledge receivable, less current portion, net	-		-	
TOTAL ASSETS \$	10,498,081	\$	10,477,135	

LIABILITIES AND	NFT /	2T7221
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	2017	2016
	ZUI/	2010
Current liabilities:		_
	#227 07E	¢227 422
Current portion of notes payable Line of credit	\$336,075	\$336,422
Accounts payable	1,173,139	967,057
Accrued payroll and		
related liabilities	266,841	241,953
Deferred revenue	43,318	43,318
Other accrued expenses	124,506	37,629
Total current liabilities	1,943,879	1,626,379
Client trust payable	110,444	141,446
Long town liabilities		_
Long-term liabilities: Line of credit		_
	-	-
Notes payable, less current portion	3,568,671	3,905,762
less carrent portion	3,300,071	3,703,702
Total long-term liabilities	3,568,671	3,905,762
Total liabilities	5,622,994	5,673,587
Net assets:		
Unrestricted	3,994,485	3,937,136
Temporarily restricted	880,602	866,412
Total net assets	4,875,087	4,803,548
TOTAL LIABILITIES &		
	10,498,081	\$10,477,135

WHERE FUNDS COME FROM



WHAT FUNDS PAY FOR

37%	24%	17%	13%	5 %	4%
Public Policy Institute	Basic Needs	Behavioral Health	Milwaukee Women's Center		
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(Please see pp. 15-21 for additional detailed financial information.)

Administration Fundraising/Other

2017 MAJOR REVENUE SOURCES

FEDERAL

Department of Health & Human Services - Substance Abuse & Mental Health Services Administration
Department of Housing & Urban Development

STATE OF WISCONSIN

Department of Justice

Department of Administration - Division of Energy, Housing and Community Resources

Department of Children and Families

Department of Corrections

Department of Health Services

Department of Justice

MILWAUKEE COUNTY

Department of Child Support Services

Department of Health & Human Services - Behavioral Health Division

Department of Health & Human Services - Delinquency & Court Services

Department of Health & Human Services - Disability Services
Division

Department of Health & Human Services - Housing Division Department of Health & Human Services - Management

Services Division

CITY OF MILWAUKEE

Department of Administration - Community Development Grants Administration

Department of Neighborhood Services

Milwaukee Health Department

PUBLIC, PRIVATE, & CORPORATE CONTRACTS

Direct Supply

Brady Corporation

Children's Community Health Plan

Kenosha County Department of Human Services

Legal Action of Wisconsin

Managed Health Services

Charles R. O'Malley Charitable Trust

United Way of Greater Milwaukee & Waukesha County

We Energies

Wisconsin Partnership Program

Joseph and Vera Zilber Charitable Foundation, Inc.



















BASIC NEEDS

67,056 individuals and their families received critical assistance through the Basic Needs Division in 2017.

Comprehensive Housing Programs provide case management, advocacy, relocation services, and financial assistance to reduce the risk of homelessness for individuals and families who are low-income and vulnerable to becoming homeless.

3,008 clients were placed in permanent housing and maintained their housing for at least 6 months.

10,976 families received assistance to resolve tenant/landlord issues to sustain housing.

Utilities Programs help low-income individuals and families avoid service interruption and disconnection.

43,773 Energy Assistance applications were processed, providing needed financial assistance and payment plans for these families to maintain their utilities.

8,438 individuals completed Crisis applications to prevent disconnection or have their utilities restored.

28 individuals received a matching telephone assistance grant to connect and/or maintain home telephone service.

Disability Advocacy Programs provide SSI/SSDI application assistance to individuals with disabilities and protective payee services to individuals and families needing help managing their finances.

746 clients received assistance with filing for SSI/SSDI benefits.

87 individuals with disabling conditions received protective payee and financial management services.



Housing Department staff member Jeremy Jones helps spread the word about our housing and basic needs services at Project Homeless Connect, a one day event held in October aimed at bringing multiple resources and services together to better serve people experiencing homelessness.

QUINETTE'S INNER STRENGTH & RESILIENCE

Can you imagine losing your home to a house fire? Can you imagine being the mother of four young children and not knowing where you're going to live? That was Quinette's reality. She and her family were connected to Community Advocates to help pick up the pieces and find a new place to call home. Shortly after the fire, Quinette met with one of our Housing Case Managers to complete an assessment to relocate to a new home. The Case Manager provided resources and referrals and within a month of engaging with Community Advocates, Quinette located a new home that was perfect for her family. The Case Manager completed an inspection on the home, which passed and was able to provide Quinette with funding for the security deposit. During this time, Quinette experienced many burdens and obstacles, but she never gave up. Her car's transmission failed and she also suffered some medical issues that required two surgeries. Because she was on short-term disability and only receiving a portion of her monthly income, our program was also able to provide partial rent assistance so she could maintain her new home and not fall behind on rent. Today, Quinette is physically healed and back to work and she is on track to graduate as a Registered Nurse at the end of 2018. She is very grateful for all of the help she received from Community Advocates and the housing staff and is very excited for her and her children's future. And, they love their new home!

BEHAVIORAL HEALTH SERVICES

In 2017, the Behavioral Health Services Division touched the lives of 439 individuals.

Autumn West Safe Haven is a low-barrier, housing refuge for individuals who are currently homeless and experiencing severe and persistent mental health challenges. This program is an alternative to emergency shelter and designed to provide safe, short-term housing along with supportive services for residents as they transition out of homelessness. Autumn West embraces Housing First and Harm Reduction principles.

Of the 52 individuals served by the Autumn West Safe Haven, 85% were safely and stably housed at Autumn West or moved on to permanent housing by the end of the year. The average length of stay for those exiting the program was 5.83 months, a reduction from 7.36 months in 2016.

The Homeless Outreach Nursing Center (HONC) provides person-centered outreach and engagement to individuals with mental illness who are homeless and living on the streets, in vacant buildings, under bridges, or in parks. Clients are assessed by nurse and social worker advocates and are provided services to assist them in stabilizing their mental and physical health and homeless situations.

During 2017, HONC served 240 men and women through 1,615 engagement contacts.

HONC staff also provided case management services to 47 formerly homeless clients who are in permanent supportive housing as part of the Housing First initiative.

Project Bridge/Autumn West Permanent Housing Program

Founded in 2007, this Housing First program provides immediate access to safe and affordable housing to 100 Milwaukee residents who have been identified as chronically homeless and living with a disability. The program provides case management services that employ up-to-date best practices such as Trauma-Informed Care, Motivational Interviewing, and Harm Reduction to help program participants achieve housing stability. The average length of stay for residents currently in programming is 4 years and 10 months.



One of the many pieces of artwork created by Willis. His masks, paintings, and drawings are full of emotion.

WILLIS' STORY

Willis is a promising artist who had been living on the streets and in emergency shelters when he first made contact with Community Advocates' Homeless Outreach Nursing Center staff. "I was not motivated," Willis said of that time in his life. "I was kind of confused a bit. I was kind of hostile toward people. I felt that everyone I came into contact with, I was sort of skeptical of their company, of strangers." After a few years, Community Advocates' continued outreach began to win him over. Willis eventually agreed to tour our Autumn West Safe Haven. He liked what he saw, was accepted, and moved in. Once he was ready, he moved into his own apartment with the help of our Project Bridge supportive housing program. Since then, he has acquired Social Security benefits, toured community art programs, and has been selected to participate in an art show celebrating Disability Awareness Month in October 2018. "They have helped me out a lot," Willis said. "I am eternally grateful that everything has unfolded the way it did. I would encourage everyone if they hear about the program to check it out and find out how it can help them in multiple ways. Everyone has a story and everyone has different needs."

PUBLIC POLICY INSTITUTE

The Public Policy Institute (PPI) was founded in 2008 to prevent and end the poverty that brings people through the doors of Community Advocates. In 2017, we've continued this nearly decade-long charge by improving economic and employment opportunities; aiding access to health care; and preventing violence, teen pregnancy, substance abuse, and tobacco use among Milwaukee's youth, families, and adults.

As part of the Transitional Jobs Project, PPI's Healthy Workers, Healthy Wisconsin initiative enrolled its first 25 participants in 2017 and is working to connect them with comprehensive health and trauma-informed care in addition to employment services. We were encouraged that State Representatives Cody Horlacher (R-Mukwonago) and Daniel Riemer (D-Milwaukee) introduced Assembly Bill 422, which provides transitional jobs for veterans.



PPI hosted several Motivational Interviewing training series. (L to R) Jessica Newton, SET; Shawn Smith, Alma Institute; De'Shawn Ewing, The Parenting Network.

We continued advocating for the expansion of transitional jobs programs and the Earned Income Tax Credit through the Working Our Way Out of Poverty project. Also in 2017, U.S. Senators Tammy Baldwin (D-WI) and Cory Booker (D-NJ) reintroduced The Stronger Way Act in Congress, a policy package inspired by PPI's work, with the goal of raising and stabilizing wages, reducing obstacles to work, and protecting seniors and adults with disabilities.

In addition, the Institute was at the forefront of organizing advocates and Wisconsinites to oppose four Congressional efforts to repeal the federal Affordable Care Act through the creation of the Wisconsin Health Matters Coalition. We also acted in opposition to the proposed state waiver changes to BadgerCare by submitting comments, testifying against the proposed changes at public hearings, organizing allies, and educating fellow advocates. PPI's leadership resulted in a number of positive changes to the final waiver application.

PPI continued coordinating the Milwaukee Reentry Council, which combines employment and trauma-informed care for high-risk offenders returning from imprisonment. 2017 marked the first Wisconsin Reentry Summit, which was attended by nearly 500 individuals and included 20 breakout sessions focused on highlighting initiatives that have proven effective to reduce recidivism in Wisconsin and elsewhere in the country.

As an exciting expansion this year, PPI received funding to begin our Healthy Housing Initiative in partnership with housing and public health experts at the University of Wisconsin-Madison and the Community Advocates' housing team. Through this project, PPI will build a community-driven advisory council, conduct a health impact assessment of housing policy, and recruit and train teams of advocates from the community to push policymakers at all levels to increase housing affordability, quality, and stability.

The Institute re-launched our Community Conversation Series, which is a convening of elected officials, policymakers, community leaders, content experts, and others interested in lively public policy discussion. Featured speakers included Professor Charles Franklin, Director of the Marquette Law School Poll; Amy Goldstein, author of *Janesville*; Rachel Schneider, author of *The*



Financial Diaries; and Professor Peter Edelman from Georgetown Law School, author of Not a Crime to Be Poor.

In addition to promoting the importance of disposing of unused medication at public prescription drug disposal boxes across Southeastern Wisconsin, the Milwaukee County Substance Abuse Prevention Coalition (MCSAP) also helped coordinate a Drug Take-Back Event in West Allis. The second phase of MCSAP's "Let's Be Blunt" campaign was launched in 2017 with a youth summit that provided education on youth substance use and abuse to more than 80 attendees. Participants brainstormed marijuana prevention messaging for their peers, which resulted in the implementation of the #WeedFree campaign on Milwaukee County Transit System buses, social media, and local media. The messages generated more than 2 million impressions. The campaign distributed yard signs to MCSAP partners, schools, businesses, and more.

The Southeast Region of the Alliance for Wisconsin Youth, which promotes youth leadership in community drug prevention coalitions, added three new member coalitions this year: the West Allis-West Milwaukee Heroin/Opioid Task Force, Healthiest Greenfield Coalition, and Walworth County Drug & Alcohol Coalition.

In collaboration with other partners in the Amani neighborhood, the 53206 Drug-Free Communities Project co-sponsored Pulling Together for Peace and Solutions 2017, which honored residents taking the lead in their neighborhood, provided information and resources to area residents focused on health care, employment, housing, and safety in the 53206 neighborhood.

Throughout the year, the City of Milwaukee Tobacco-Free Alliance focused on raising awareness of tobacco prevention, including highlighting how the tobacco industry targets LGBTQ+ consumers. The Alliance was successful in sponsoring a viewing of Lady J's PSA "Smoking is Such a Drag" at UW-Milwaukee's annual Drag Show, as well as conducting 30 assessments at gas stations and convenience stores to better understand how local retailers are selling and marketing tobacco products.

As the administrator of the Milwaukee Brighter Futures Initiative, a network of organizations in Milwaukee that are committed to prevention and positive youth development strategies, we continue to build capacity among local organizations who receive grant funds to implement prevention programming. We are proud that hundreds of youth participating in these programs gained a number of skills promoting future success, including learning how to set goals, gain workplace skills, and manage emotions.

PPI also offered trainings for colleagues in the policy and prevention fields to ensure that Milwaukee youth workers and fellow advocates are using the best practices available. Programs offered in 2017 included Motivational Interviewing, Gatekeeper Suicide Prevention (QPR) trainings, Substance Abuse Prevention Skills Training (SAPST), Drug Identification Training for Education Professionals, and Youth Mental Health First Aid. We also facilitated policy analysis and advocacy trainings to increase engagement and leadership.



PPI Senior Fellow David Riemer, Senator Cory Booker (D-NJ), Community Advocates CEO Andi Elliott, and Senator Tammy Baldwin (D-WI) unveil the PPIinspired The Stronger Way Act at Community Advocates in October.



Milwaukee Fire Department Captain Stephanie Hampton and Deputy Chief Aaron Lipski hold a sign from the latest phase of MCSAP's youth-led Let's Be Blunt campaign.



A Division of Community Advocates

A total of 1,939 individuals received services and support through the Milwaukee Women's Center Division in 2017.

103 women and 127 children were safely housed and received comprehensive domestic violence services through the Emergency Shelter.

135 low-income adults and 210 children received shelter and assistance through the Family Support Center.

The Older Abused Women's Program provided personalized services and support to 95 women age 50 and older who were abused at the hands of their longtime partners or adult sons or daughters. More than 90% of program participants prepared a safety plan and many participated in weekly support groups.

Of the 121 men who began batterers' prevention and intervention education, 76% completed the six-month Nevermore Program to help them change abusive and controlling behaviors in their intimate partner relationships.

120 men learned how to become better dads and role models through their participation in the Fatherhood Program. 85% successfully completed the program.

67 women received intensive substance treatment through the POWER Program to overcome alcohol and other drug issues and concerns. 15 families (40 participants) engaged in POWER's Celebrating Families, which included supervised visitation to aid women in the process of reunification with their children.

59 men and women received outpatient substance abuse treatment through the Family Intervention Program, which provides treatment and support to African American and Latino families.

The Bottomless Closet provided free clothing and job readiness assistance to 565 women and 337 men who were entering or re-entering the workforce.



Shelter Case Managers Hilda Sandoval (L) and Patricia Thompson (R).

LYNN'S PERSONAL JOURNEY

Lynn was admitted into the Milwaukee Women's Center's emergency shelter after enduring verbal, emotional, economic, physical, and sexual abuse at the hands of her spouse of 15 years. The last incident caused her so much pain that she decided to leave for good, even though her spouse had control of their finances and did not allow Lynn to have any money. Within 72 hours of entering shelter, Lynn completed a needs assessment with her Case Manager to develop a housing plan and she was connected with Goodwill Industries and the Division of Vocational Rehabilitation for employment case management services. The shelter's Case Manager also provided assistance with her Social Security Administration benefits application and provided a referral to Legal Aid Society of Milwaukee to begin divorce proceedings. While in shelter, Lynn actively engaged in all support groups and continued to work closely with her Case Manager to address her needs and goals. After several months, Lynn obtained housing with the aid of rent assistance, a Go Pass for transportation needs, and she was also connected with a psychiatrist and therapist. Lynn successfully transitioned out of the shelter and for the first time in a very long time she expressed that she felt "free" and "relaxed."

2017 HONOR ROLL OF DONORS

DURING 2017, 540 VOLUNTEERS DONATED A TOTAL OF 4,850 HOURS VALUED AT \$78,085! OUR SINCERE THANKS TO OUR AMAZING VOLUNTEERS!

\$100,000 and above

United Way of Greater Milwaukee & Waukesha County

\$10,000 to \$99,999

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Wines for Humanity



CEO Andi Elliott accepts a \$10,000 grant from The TJX Companies, Inc. in celebration of the August 2017 grand opening of their Marshalls store in Greenfield.



Community Advocates was proud to receive a donation from the Green Bay Packers Foundation. (L to R) Maudwella Kirkendoll, Chief Operating Officer, Andi Elliott, Chief Executive Officer, and Matt Raymond, Supportive Housing Program Director, enjoyed a luncheon and program at Lambeau Field in December 2017.

2017 HONOR ROLL OF DONORS

\$1,000 to \$2,499

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Members of Raven Resistance generously donated their time and talents at our Shelter. They performed many upgrades and collected numerous donations to make the living spaces warm and inviting. Thank You!

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One of our wonderful volunteers, Sarah, paints a mural in the main entrance of our Emergency Shelter/Family Support Center.

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Every attempt has been made to ensure the accuracy of this list. We apologize if any errors have occurred. Questions can be directed to Kris Uhen at kuhen@communityadvocates.net or (414) 405-6054. Thank You!

Schedule of Revenue and Expense by Program

	Administration	Leased Space	Fundraising	Public Policy						
Revenue:										
Contributions	\$ -	\$ -	\$ 170,629	\$ -	\$ -	\$ -	\$ 3,536	\$ -	\$ -	\$ -
United Way	-	-	36,820	-	-	-	-	-	-	-
Foundation grants	-	-	-	-	-	-	-	-	-	-
Federal grants	-	-	-	-	-	-	-	-	-	-
State of Wisconsin grants	-	-	-	160,777	34,964	79,065	-	-	-	8,875
Milwaukee County grants	-	-	-	-	-	-	-	497,786	266,622	-
City of Milwaukee grants	-	-	-	-	-	-	-	-	-	-
Other grants and revenue	-	-	-	-	-	-	-	-	-	-
Interest income	-	-	1,099	-	-	-	-	-	-	-
Miscellaneous revenue	5,174	478,018	1,285	-	15,000	-	5,000	-	-	-
Releases from restriction	-	-	-	-	-	-	68,379	-	-	
Total revenue	5,174	478,018	209,833	160,777	49,964	79,065	76,915	497,786	266,622	8,875
Expenses:										
Salaries	397,073	-	77,250	81,777	15,720	10,399	50,530	117,838	10,525	5,656
Employee benefits	84,720	-	8,409	15,272	3,872	2,142	8,235	18,009	2,923	1,823
Professional fees	134,584	-	375	27,120	15,300	32,491	1,200	32,628	-	-
Supplies	15,197	88	1,052	6,195	1,183	1,237	160	2,206	3,886	54
Telephone	16,308	7,919	1,127	1,773	248	112	975	3,245	225	80
Postage & Shipping	1,347	-	1,499	26	-	11	2	39	8	39
Occupancy	41,798	248,692	638	3,537	587	455	1,516	8,935	797	211
Furniture and equipment	14,253	16,413	2,208	1,197	554	100	596	1,649	175	66
Depreciation and amortization	7,909	107,257	-	1,148	182	168	478	3,194	278	60
Printing and subscriptions	3,672	-	5,284	573	-	-	-	2,390	-	-
Travel	7,187	-	-	2,510	(253)	1,817	1,699	3,001	49	106
Conferences and training	3,766	-	34	2,915	6,016	10,172	443	2,843	457	-
Client assistance		-	-	-	-	-	-	-	-	-
Professional dues	14,861	-	-	220	-	625	1,285	-	-	-
Miscellaneous expense	11,434	-	-	-	-	-	705	-	-	-
Interest expense		-	-	-	-	-	-	-	-	-
Subcontract		-	-	2,500	4,000	17,486	-	281,662	245,501	-
Administration	(748,935)	-	13,306	14,014	2,556	1,849	9,091	20,147	1,798	791
Total expenses	5,174	380,369	111,182	160,777	49,965	79,064	76,915	497,786	266,622	8,886

Schedule of Revenue and Expense by Program(Cont.)

	Public Policy	Disability - County	Disability							
Revenue:										
Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
United Way	-	-	-	-	-	-	-	-	-	-
Foundation grants	-	-	-	-	-	-	-	-	-	-
Federal grants	2,859	118,222	-	-	-	-	-	-	-	-
State of Wisconsin grants	-	-	285,505	-	67,735	56,848	121,220	-	-	-
Milwaukee County grants	-	-	-	49,204	-	-	-	-	45,000	-
City of Milwaukee grants	-	-	-	-	-	-	-	60,332	· -	-
Other grants and revenue	-	-	-	-	-	-	-	-	-	58,630
Interest income	-	-	-	-	-	_	-	-	-	-
Miscellaneous revenue	-	-	-	-	-	-	-	2,911	-	-
Releases from restriction	-	-	-	-	-	4,108	25,000	-	-	-
Total revenue	2,859	118,222	285,505	49,204	67,735	60,956	- 146,220	63,243	45,000	58,630
Expenses:										
Salaries	588	60,598	65,124	10,142	24,310	44,277	105,601	38,394	27,259	35,821
Employee benefits	181	12,434	13,537	2,457	13,562	6,570	14,860	9,524	5,663	15,191
Professional fees	-	16,375	67,029	2,437	16,045	-	14,000	5,524	-	-
Supplies	48	5,405	14,255	25	3,523	98	1,246	665	167	212
Telephone	239	1,552	1,166	169	524	508	1,634	841	1,127	1,127
Postage & Shipping	-	1,332	1,100	105	J24 -	-	1,034	041	1,149	1,127
Occupancy	456	3,235	2,491	572	1,020	759	2,712	1,914	2,984	2,192
Furniture and equipment	199	1,214	921	131	388	372	1,697	1,563	874	874
Depreciation and amortization	118	1,041	792	200	277	195	749	592	983	651
Printing and subscriptions	55	90	2,795	-	2//	-	743	40	92	55
Travel	288	3,556	22,231	68	782	951	758	3,344	-	306
Conferences and training	595	2,379	9,413	-	1,090	34	261	78	_	-
Client assistance	555	2,373	5,415	_	1,050	-	201	76	_	
Professional dues	_		_	_	_	_	_	_ 	_	_
Miscellaneous expense	_	_	_	_	_	_	_	_	_	_
Interest expense	_	_	_	_	_	_	_	_	_	_
Subcontract	_	-	74,411	34,091	2,138	_	_	_	-	_
Administration	92	10,344	11,329	1,776	4,074	7,219	18,184	6,289	4,702	6,162
Total expenses	2,859	118,223	285,504	49,631	67,733	60,983	147,702	63,244	45,000	62,591

Schedule of Revenue and Expense by Program (Cont.)

	Disability - County	Family Support Center	Family Support Center	Family Support Center	Family Support Center	Family Support Center	Family Support Center	Housing	Housing	Housing
Revenue:										
Contributions	\$ -	\$ 397	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
United Way	-	81,002	-	-	-	-	-	34,637	-	-
Foundation grants	-		-	-	-	-	-	-	-	-
Federal grants	-	-	-	-	-	-	-	-	-	-
State of Wisconsin grants	-	-	-	-	-	-	81,000	-	-	-
Milwaukee County grants	46,120	-	-	-	-	79,378	-	299,700	-	-
City of Milwaukee grants	-	-	88,430	79,940	71,640	-	-	-	59,723	129,059
Other grants and revenue	-	-	-	-	-	-	-	-	-	-
Interest income	-	-	-	-	-	-	-	-	-	-
Miscellaneous revenue	-	173	-	-	-	-	-	600	-	-
Releases from restriction	-	127,653	-	-	-	-	-	42,596	-	2,952
Total revenue	46,120	209,225	88,430	79,940	71,640	79,378	81,000	377,533	59,723	132,011
Expenses:										
Salaries	32,089	114,199	_	58,851	53,167	25,978	36,282	14,393	_	_
Employee benefits	7,253	29,621	_	11,340	9,164	1,987	9,694	11,319	_	_
Professional fees	- ,====	,	_	/	-	10,263	-	,	_	-
Supplies	83	425	20,744	-	_	7,811	_	1,546	_	
Telephone	564			_	_	2,366	-	5,534	_	
Postage & Shipping	-	86	-	_	_	8	-	1,273	_	
Occupancy	319		65,273	-	_	17,252	17,072	23,635	_	
Furniture and equipment	437	-	2,413	_	_	3,658		5,149	_	_
Depreciation and amortization	-	8,615		_	_	1,299	17,952	3,902	_	-
Printing and subscriptions	-	1,360	-	_	_	-,233		1,998	_	-
Travel	-	92	_	-	_	6,092	_	6,526	_	
Conferences and training	_	927	_	_	_	-	_	135	_	_
Client assistance	_	908	-	-	_	2,625	_	271,025	59,723	132,011
Professional dues	_	-	-	-	_	39	_	-	-	
Miscellaneous expense	_	_	-	-	_	-	_	<u>-</u>	_	-
Interest expense	_	_	-	-	_	-	_	_	_	
Subcontract	-	-	_		_	_	-	_	_	
Administration	5,375	31,158	-	9,749	9,309	-	-	992	-	-
Total expenses	46,120	209,225	88,430	79,940	71,640	79,378	81,000	347,427	59,723	132,011

Schedule of Revenue and Expense by Program (Cont.)

	Housing	Housing	Housing	Housing	Housing	Housing	Housing	Utility	Case Management (Case Management
Revenue:										
Contributions	\$ -	\$ - \$	-	\$ -	\$ -	\$ -	\$ -	- \$ -	\$ -	\$ -
United Way	-	-	-	-	-	-	-	-	-	-
Foundation grants	-	-	-	-	-	-	-	-	-	-
Federal grants	-	-	-	-	-	-	-	-	1,136,274	-
State of Wisconsin grants	-	-	-	-	-	-	-	-	-	-
Milwaukee County grants	-	-	-	-	24,309	-	-	2,048,318	-	-
City of Milwaukee grants	34,676	115,000	120,000	-	-	-	88,641		-	41,898
Other grants and revenue	· -	-	-	-	-	6,334	-	6,004	-	-
Interest income	-	-	-	-	-	-	-	-	-	-
Miscellaneous revenue	-	-	-	-	-	-	-	-	176,361	-
Releases from restriction	-	-	-	187,707	-	-		223,909	-	-
Total revenue	34,676	115,000	120,000	187,707	24,309	6,334	88,641	2,278,231	1,312,635	41,898
Expenses:										
Salaries	25,393	80,531	77,565	67,272	14,311	4,321	61,929	1,345,033	286,544	28,955
Employee benefits	4,935	21,687	16,076	21,954	4,496	1,331	15,564		50,587	7,700
Professional fees	4,533	21,087	10,070	21,934	4,430	1,331	13,304		5,702	7,700
Supplies	-	-	307	441	66	-	_		6,358	-
Telephone	-	-	2,511	2,271	469	-	_		3,322	-
Postage & Shipping	-		2,511	2,2/1	409	-			3,322	-
	-	-	6,250	12,488	869	-	-	· · · · · · · · · · · · · · · · · · ·	14,656	-
Occupancy Furniture and equipment	-		=	1,991	324	-		170,555	604	-
	-	-	1,708 1,626	2,599	251	-	-		3,403	-
Depreciation and amortization	-	-	55	2,599 511	251	-	-	30,690	55	-
Printing and subscriptions	-	-	527		1 101	-	-			-
Travel	-	-		1,050	1,181	-		2,881	22,460 893	-
Conferences and training	-	-	-		-	-	-	1,022		-
Client assistance Professional dues	-	-	-	65,409	-	-	-	68	874,472	-
	-	-	-	-	-	-	-	40	-	-
Miscellaneous expense	-	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	-	-
Subcontract	4 2 4 0	12 702	- 12 275	- 11 721	- 2 2 4 2	-	11 140	216 742	40.005	- - 242
Administration	4,348	12,782	13,375	11,721	2,342	682	11,148	216,742	49,065	5,243
Total expenses	34,676	115,000	120,000	187,707	24,309	6,334	88,641	2,278,429	1,318,437	41,898

Schedule of Revenue and Expense by Program (Cont.)

	Case Management	Other	Brighter Futures	Fatherhood	Women's Center Shelter	Women's Center Shelter	Women's Center Shelter	Women's Center Shelter	DV Shelter	DV Shelter
Revenue:										
Contributions	\$ - \$	- \$	-	\$ -	\$ 202	\$ -	\$ -	\$ -	\$ -	\$ -
United Way	-	-	-	-	30,818	-	-	-	16,336	346
Foundation grants	-	-	-	-	-	-	-	-	-	-
Federal grants	-	-	-	-	-	-	-	-	-	-
State of Wisconsin grants	-	-	3,264,450	-	-	81,680	252,500	126,905	-	28,899
Milwaukee County grants	-	-	-	142,264	-	-	-	-	-	-
City of Milwaukee grants	-	-	-	-	-	-	-	-	-	-
Other grants and revenue	-	10,260	-	-	-	-	-	-	-	-
Interest income	-	-	-	-	-	-	-	-	-	-
Miscellaneous revenue	32,676	1,815	2,224	-	-	-	-	-	-	-
Releases from restriction	-	-	-	-	30,814	-	-	-	-	23,200
Total revenue	32,676	12,075	3,266,674	142,264	61,834	81,680	252,500	126,905	16,336	52,445
Expenses:										
Salaries	23,009	74,220	130,333	36,945	_	50,094	117,408	90,579	_	32,888
Employee benefits	4,970	19,632	26,319	5,104	-	8,730	32,559	17,168	3,044	10,891
Professional fees	-,570	2,658	152,503	67,057	63,560	3,800	61,205	9,800		-
Supplies	112	4,997	14,344	16,619	36	999	10,223	-	_	3,017
Telephone	269	231	2,940	220	356	1,675	3,338	_	_	-
Postage & Shipping	665	512	95	29	10	1,075	3,330	_	_	_
Occupancy	862	(82,635)	7,152	6,743	5,158	7,269	23,567	_	4,133	_
Furniture and equipment	195	(02,033)	2,186	250	206	1,052	4,662	_	-,133	_
Depreciation and amortization	278	_	2,374	1,795	1,308	1,537	4,529	_	_	_
Printing and subscriptions	-	2,000	748		-,500	55	110	_	_	_
Travel	_	44	11,870	_	34	116	4,207	1,764	3,902	_
Conferences and training	_	7,021	47,248	_	J-	-	738	625	3,848	_
Client assistance	_			1,200	150	150	1,190	-	1,721	_
Professional dues	-	_	_	1,200	-	-	1,000	_	-,,	-
Miscellaneous expense	_	4,296	_	_	_	_	_,500	_	_	_
Interest expense	_	47,898	_	-	-	_	_	_	_	_
Subcontract	-	-	2,846,020	_	-	-	_	_	_	-
Administration	3,934	205	22,542	6,304	-	8,600	20,414	14,558	(312)	5,649
Total expenses	34,294	81,079	3,266,674	142,266	70,818	84,077	285,150	134,494	16,336	52,445

Schedule of Revenue and Expense by Program (Cont.)

	DV Shelter	DV Shelter	DV Shelter	DV Shelter	DV Shelter	DV Shelter	DV Shelter	DV Shelter	Autumn West	Autumn West
Revenue:										
Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
United Way	-	-	-	-	-	-	2,519	2,958	-	-
Foundation grants	-	-	-	-	-	-	-	-	-	-
Federal grants	-	-	-	-	-	-	-	-	-	-
State of Wisconsin grants	79,606	-	-	-	-	160,168	25,000	-	-	-
Milwaukee County grants	-	26,777	-	-	-	-	-	-	-	-
City of Milwaukee grants	-	-	27,596	27,218	96,100	-	-	-	-	-
Other grants and revenue	-	-	-	-	-	-	-	-	-	-
Interest income	-	-	-	-	-	-	-	-	-	-
Miscellaneous revenue	-	-	-	-	-	-	-	-	4,016	796
Releases from restriction	-	-	-	-	-	-	-	17,844	93,469	-
Total revenue	79,606	26,777	27,596	27,218	96,100	160,168	27,519	20,802	97,485	796
Evnoncos										
Expenses: Salaries	55,019	_	_	19,087	70,510	98,655	19,916	13,560	-	
Employee benefits	8,431	-	-	4,695	12,486	21,126	3,704	4,051	(96)	-
Professional fees	0,451		-	4,095	12,460	21,120	3,704	4,031	125	-
Supplies	98	6,349 3,637	3,951	-	-	6,152	-	-	193	796
		978	•	-		•	225			790
Telephone Postage & Shipping	260	978 4	-	-	-	318	225	38	134 35	-
	6,037	1,715	22,753	-	-	- 12,895	_	-	2,384	-
Occupancy Furniture and equipment	175	3,303	22,733 892	-	-	12,093	_	_	2,364 2,121	_
Depreciation and amortization	1/5	3,303 4,244	892	-	-	4,973	-	-	96,021	-
	- -	765	-	-	-	4,975	-	50	96,021	-
Printing and subscriptions Travel	333	2,987	-	-	-	31	-	79	-	-
Conferences and training	-	2,967	-	-	_	97	_	190	1,287	-
Client assistance	-	2,780	-	-	-	450	-	750	72	-
Professional dues	-	•	-	-	-	450	-	750	12	-
	-	15	-	-	-	-	-	-	-	-
Miscellaneous expense	-	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	-	-
Subcontract Administration	9,253	-	-	3,436	13,104	- 15,471	3,674	- 2,084	-	-
	·			·	· · · · · · · · · · · · · · · · · · ·			•		
Total expenses	79,606	26,777	27,596	27,218	96,100	160,168	27,519	20,802	102,276	796

Schedule of Revenue and Expense by Program (Cont.)

	HONC	HONC	Autumn West	HONC	HONC	HONC	HONC	HONC	HONC	Autumn West	My Home	Total
Revenue:												
Contributions	\$ -	\$ -	- \$ -	\$ -	\$ -	\$ -	\$ -	\$ - \$	300	\$ -	\$ -	\$ 175,064
United Way	-		- 27,208	-	-	-	-	-	9,715	-	-	242,359
Foundation grants	-			-	-	-	-	-	-	-	-	-
Federal grants	-	-	- 397,024	-	-	-	-	-	-	-	-	1,654,379
State of Wisconsin grants	-	-		-	-	-	-	-	-	-	-	4,915,197
Milwaukee County grants	-	-		170,000	-	-	-	-	-	-	124,912	3,820,390
City of Milwaukee grants	278	31,160	-	-	27,362	25,000	-	20,053	-	-	-	1,144,106
Other grants and revenue	-	-		-	-	-	-	-	-	-	-	81,228
Interest income	-			-	-	-	-	-	-	-	-	1,099
Miscellaneous revenue	-			-	-	-	-	-	-	-	-	726,049
Releases from restriction	-		- 36,925	-	-	-	-	-	45,761	1,682	-	931,999
Total revenue	278	31,160	461,157	170,000	27,362	25,000	-	20,053	- 55,776	1,682	124,912	13,691,870
Expenses:												
Salaries	278	22,349	274,432	128,832	25,202	20,191	_	17,253	28,320	_	75,111	4,929,886
Employee benefits	-	3,290		26,290	2,160	1,539	_	1,320	6,045	_	19,155	1,023,945
Professional fees	_	0,230	,		_,		_	-,525	225	_	4,662	731,266
Supplies	_	816	14,648	295	_	_	_	_	8,464	1,682	1,181	347,850
Telephone	_	282	•	2,881	_	_	_	_	1,619	-,002	2,068	108,545
Postage & Shipping	_	202	•	2,001	_	_	_	_	25	_	2,000	22,072
Occupancy	_	_	- 54,266	273	_	_	_	_	160	_	4,805	761,182
Furniture and equipment	_	_	- 3,531		_	_	_	_	1,410	_	956	121,019
Depreciation and amortization	_	_		_		_	4,546	_	1,410	_	1,632	319,846
Printing and subscriptions	_		- 45	_	_	_	-1,510	_	65	_		23,170
Travel	_			4,497	_	_	660	_	958	_	2,027	123,766
Conferences and training	_		,	291	_	_	-	_	1,100	_	2,027	105,918
Client assistance	_	400		231	-	_	_	_	7,662	-	62	1,425,828
Professional dues	_	400	,	_	_	_	_	_	7,002	_	- 02	1,423,828
Miscellaneous expense	_		_	_	-	_	_		_	-	_	16,435
Interest expense	-	•	_	-	-	-	-	-	-	-	-	47,898
Subcontract	_		_	_	-	_	_	-	_	-	_	3,507,809
Administration	-	4,023	48,967	22,193	-	3,270	-	- 1,481	9,078	-	13,253	-
Total expenses	278	31,160) 461,157	185,552	27,362	25,000	5,206	20,054	65,131	1,682	124,912	13,634,520







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